

Persistent Systems Limited

Quarter Ending June 30, 2012

July 19, 2012



PERSISTENT
Partners in Innovation

Fact Sheet (Contd...)



PERSISTENT

Investment in IP Led work	%	Q1 FY13	Q4 FY12	Q3 FY12	Q2 FY12	Q1 FY12	FY12	FY11
	Technical time spent		5.4%	4.6%	6.0%	5.5%	4.7%	5.2%

Utilization ¹	%	Q1 FY13	Q4 FY12	Q3 FY12	Q2 FY12	Q1 FY12	FY12	FY11
			74.1%	71.7%	74.1%	73.8%	72.7%	73.1%

¹Excludes Investment person-months in IP Led work

Attrition Rate	%	Q1 FY13	Q4 FY12	Q3 FY12	Q2 FY12	Q1 FY12	FY12	FY11
			18.9%	18.3%	17.4%	17.7%	18.4%	18.3%

Person Months ²	Nos.	Q1 FY13	Q4 FY12	Q3 FY12	Q2 FY12	Q1 FY12	FY12	FY11
	Billable		15,414	15,343	14,887	15,034	15,001	60,265
Billed		11,422	10,998	11,031	11,097	10,911	44,037	37,014

²Excludes Investment person-months in IP Led work

Thank you

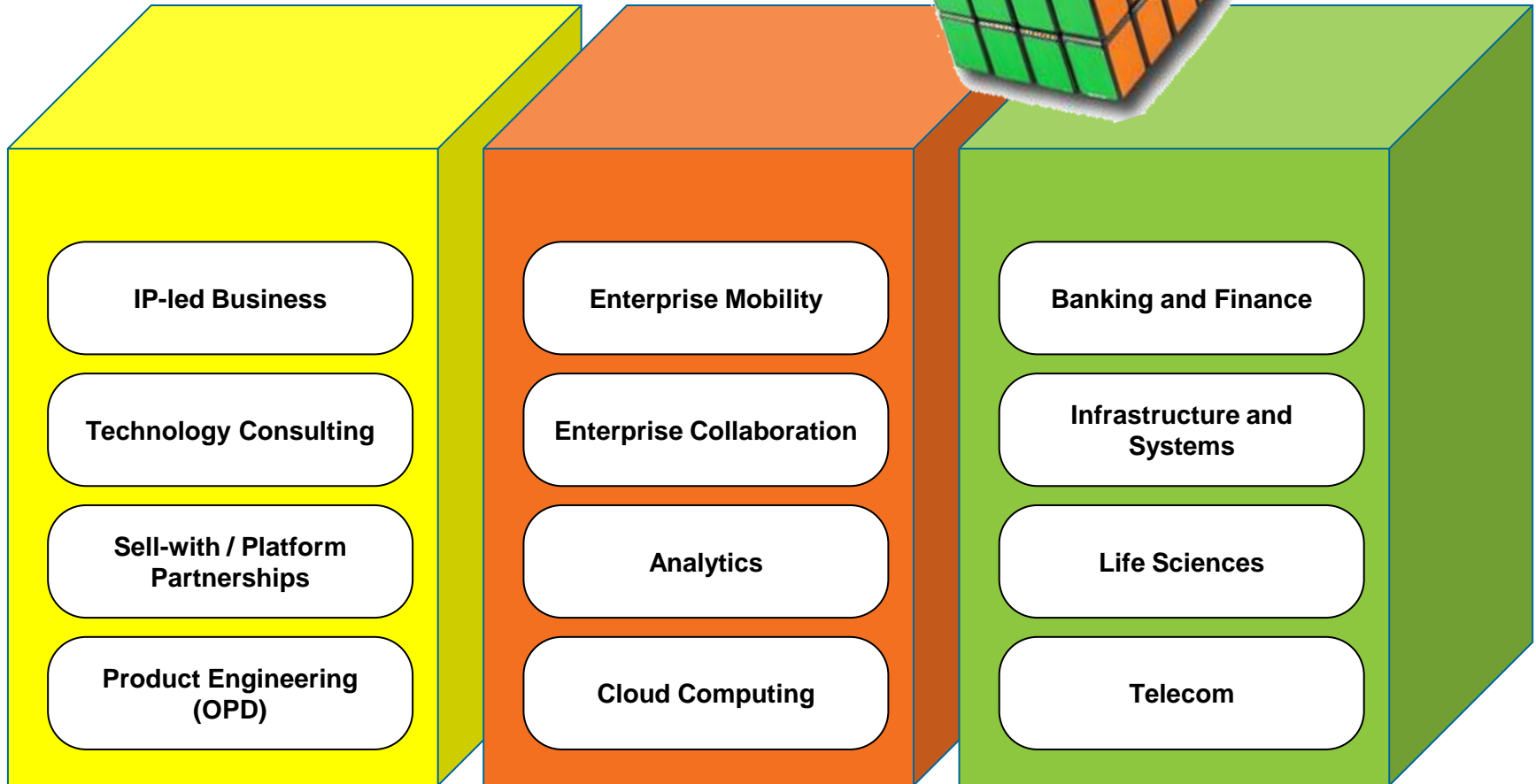


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PERSISTENT

4x4x4 Business Strategy



Persistent owned facilities

Bhageerath



Senapati Bapat Road, Pune

Aryabhata–Pingala



Karve Road, Pune

Panini



Senapati Bapat Road, Pune

Goa



Verna, Goa

Rigveda-Yajurveda-Samaveda-Atharvaveda



Hinjawadi, Pune

Gargi-Maitreyi



MIDC, Parsodi, Nagpur