Persistent Systems Revenue Grows 37.1%, Profits Increase by 97% in Q1 of FY 11

Pune, India - July 21, 2010: Persistent Systems (BSE & NSE: PERSISTENT), a leader in outsourced software product development services, today announced its audited financial results for the first quarter ended June 30, 2010 as approved by its Board of Directors.

Financial highlights for the first quarter ended June 30, 2010 (consolidated):
- Revenues stand at Rs. 1,810.89 Million, indicating a Year-on-Year (Y-o-Y) growth of 37.1%, and a Quarter-on-Quarter (Q-o-Q) growth of 5.4%.
- In dollar terms, revenues were US$ 39.49 Million, representing a Y-o-Y increase of 44.8%, and Q-o-Q growth of 5.8%.
- EBITDA was Rs. 344.09 Million, against Rs. 322.01 Million Y-o-Y and Rs. 383.12 Million, Q-o-Q.
- Profit After Tax (PAT) was Rs. 345.28 Million, indicating a Y-o-Y increase of 97%.

Dr. Anand Deshpande, Chairman and Managing Director, Persistent Systems said, “This year marks our twentieth year of incorporation and at this milestone I am reminded of how exciting the journey so far has been. Over the last 2 decades we have been part of the liberalization of India, the internet revolution, the dot-com boom-bust and revival, the mobile phone revolution and most recently, the financial crisis. We are very proud to have actively contributed to the greatest revolution of India – the software revolution.”

Dr. Deshpande further added, “Considering the technology disruptions that are in the offing, the outsourced product development (OPD) market is poised for substantial growth. As we start our third decade, we are very confident about maintaining our leadership in OPD. We believe that the additions to our sales and management team will help us strengthen our offerings in cloud computing, analytics, collaboration and mobility.”

Key quarter highlights:
- Company celebrated its 20th anniversary on the May 30th, 2010 and announced the unveiling of a refreshed corporate logo as a part of its 20th anniversary celebration.
- Appoints Ranga Puranik as EVP, New Initiatives Business and Portfolio.
- Persistent’s Nagpur team strength crosses 500 employee mark.
- Number of employees as on June 30, 2010 was 4,911 as compared to 4,662 on March 31, 2010.
- Persistent gets included in BSE – 500 and BSE mid-cap index.
Dividend:
The shareholders at the Annual General Meeting of the company held on July 20, 2010 approved the final dividend of Re. 0.50 per share. The total dividend declared for the financial year 2009-10 is Rs. 2.50 per share as against Re. 1.00 for the financial year 2008-09.

About Persistent Systems:
Established in 1990, Persistent Systems (BSE & NSE: PERSISTENT) is recognized as an award-winning technology company specializing in software product development services. With 5,000+ employees, innovative business models, and reusable assets and frameworks, Persistent helps customers increase revenues and margins, and enhance brand value. Persistent Systems has delivered over 3,000 software product releases in their last five years and has 290+ customers. The company has developed proven processes for the entire product lifecycle which reduce time-to-market while delivering consistent quality and customer satisfaction – as evidenced by customer partnerships that span many years. For more information, please visit: www.persistentsys.com.

Forward-looking and Cautionary Statements:
Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, our revenues highly dependent on customers located in the United States, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, concentration of major operations of the Company in one city, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The Company may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Stock Exchanges and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company.

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