# CONDENSED BALANCE SHEET AS AT MARCH 31, 2018

	Note	As at	As at
		March 31, 2018 (In ₹)	March 31, 2017 (In ₹)
ASSETS			
Non-current assets			
Property, Plant and Equipment	5	884,322	2,401,594
Other Intangible assets	5	98,053,009	209,445,165
		98,937,331	211,846,759
Financial assets			
-Loans	7	_	95.344
Deferred Tax Asset (Net)	6	154,207,991	249,184,439
		253,145,322	461,126,542
Current assets			
Current assets Trade receivables	8	335,562,285	225,024,392
Cash and cash equivalents	9	49,929,246	44,102,661
Other current financial assets	10	193,246,927	48,459,736
Other Current Assets	11	26,666,505	159,265,798
Current Tax Assets (Net)	• •	28,151,516	5,627,149
( )	_	633,556,479	482,479,736
TOTAL		996 704 904	042 606 270
TOTAL		886,701,801	943,606,278
EQUITY AND LIABILITIES			
EQUITY			
Equity share capital	4	123	123
Other equity		(235,249,893)	(154,681,626)
		(235,249,770)	(154,681,503)
LIABILITIES Non- current liabilities Financial liabilities			
-Borrowings	12	342,142,500	340,462,500
	<u> </u>	342,142,500	340,462,500
0			
Current liabilities Financial liabilities			
-Borrowings	13	11,342,077	10,339,380
-borrowings - Trade payables	14	404,541,559	376,944,756
- Trade payables - Other financial liabilities	15	88,173,869	69,580,641
Other current liabilities	16	183,887,728	203,542,442
Provisions	17	91,863,838	97,418,062
	_	779,809,071	757,825,281
TOTAL		886,701,801	943,606,278
IVIAL	=	000,701,001	343,000,276
Summary of significant accounting policies	3		

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For Joshi Apte &Co., Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Telecom Solutions Inc.

per C.K. Joshi
Partner
Director
President and Director
President and Director
President and Director
President and Director
Place: Pune
April 22,2018
Place: Pune
April 22,2018
April 22,2018
Place: Pune
April 22,2018

CONDENSED STATEMENT OF PROFIT AND LOSS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018

Common   C		Note	For the quarter	rended	For the year e	nded
Income   Revenue from operations   18   330,356,042   336,339,289   1,192,791,535   1,435,300   1,306,042   336,339,289   1,192,791,535   1,435,300   1,306,045   1,428,82,192   1,437,612   1,437,6			March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
Revenue from operations			(In ₹)	(In ₹)	(In ₹)	(In ₹
19   13,389   17,196   50,617   2,142	Income					
Comment   Comm	Revenue from operations	18	330,356,042	336,339,289	1,192,791,535	1,435,369,828
Expenses Employee benefit expenses Cost of technical professionals Cost of technical professionals 20.2 61.050,163,390 163,614,652 530,390,484 641.833 Cost of technical professionals 20.2 61.050,163 8.685,598 20,919,001 277,444 Finance costs 2,456,411 2,145,161 9,174,151 8,593 Depreciation and amortization expense 5.1 28,473,889 8,910,108,587 317,010,182 112,748,785 198,394 Unity of the expenses (B) 277,448,1655 304,614,850 1,230,233,203 1,551,869 Profft/(Loss) before tax and exceptional items  52,421,266 31,741,635 (37,381,051) (114,356 Exceptional item 22 11,079 114,108,420 (41,534,455) 114,108 Profft/(Loss) before tax 21 110,779 114,108,420 (41,534,455) 114,108 Profft/(Loss) perfor tax 22 11,079 114,108,420 (41,534,455) 114,108 Profft/(Loss) perfor tax 266,738 266,738 27,512,590 27,404,165 27,404,167 27,404,168 28,240,167	Other income	19 _	13,389	17,196	60,617	2,142,848
Employee benefit expenses		(A)	330,369,431	336,356,485	1,192,852,152	1,437,512,676
Cost of technical professionals   20.2   61.050.163   8.885.588   20.919.601   277.444   151   16.151   16.580   151.51   26.473.889   49.010.852   112.748.785   198.394   19	•					
Profit/(Loss) before tax and exceptional items						641,833,409
Depreciation and amortization expense   5.1   28.473.889   49.010.852   112.748.785   198.394		20.2				277,444,509
Other expenses						8,593,764
B   277,948,165   304,614,850   1,230,233,203   1,551,869						198,394,563
Profit/(Loss) before tax and exceptional items  52,421,266  31,741,635  (37,381,051)  (114,355  Exceptional Item  22  11,079  114,108,420  (41,534,455)  114,108  226,478  4,153,404  (225,484  4,153,404  (226,484  4,153,209)  (27,238  17,23,209)  (27,238  17,23,209)  (27,238  17,23,209)  (27,238  17,23,209)  (27,238  17,23,209)  (27,238	Other expenses					425,602,949
Exceptional Item 22 11.079 114.108.420 (41.534.455) 114.108 Profit/(Loss) before tax 2 52.410,187 (82.366.785) 4.153,404 (228.464)  Tax expense  Current tax 2 266.738 - 329,623 Tax (credit) / charge in respect of earlier years (146.325) - (12,403,688) - (328,464)  Deferred tax (credit) / charge 9 9,009,354 (37.512.890) 95,187.882 (72.338) Total tax expense  Net Profit/(Loss) after tax and exceptional items (C) 43,280,420 (44.853,895) (78.960,413) (156.126)  Net Profit from discontinued operation 27 12,900,447 - 12,900,447  Tax expense for discontinued operations 4,386,152 - 4,386,152  Net Profit (Loss) after tax, discontinued operation and exceptional items 34,766,125 (44.853,895) (87,474,708) (156,126)  Other comprehensive income  Items that will not be reclassified to profit or loss (D)  Remeasurements of the defined benefit liabilities / (asset)		(B) _	277,948,165	304,614,850	1,230,233,203	1,551,869,194
Profit/(Loss) before tax   52,410,187   (82,366,785)   4,153,404   (228,464   128,46	Profit/(Loss) before tax and exceptional items		52,421,266	31,741,635	(37,381,051)	(114,356,518
Profit/(Loss) before tax	Exceptional Item	22	11 079	114 108 420	(41 534 455)	114,108,420
Current tax Tax (credit) / charge in respect of earlier years 174 (credit) / charge in respect of earlier years 174 (credit) / charge (12,403,868) Deferred tax (credit) / charge (12,403,686) Deferred tax (credit) / charge (12,400,677,600) Deferred tax (credi						(228,464,938
Current tax Tax (credit) / charge in respect of earlier years Tax (credit) / charge in respect of earlier years Deferred tax (credit) / charge Total tax expense Total tax exp		_				
Tax (credit) / charge in respect of earlier years Deferred tax (credit) / charge Deferred tax (credit) / charge 9,009,354 (37,512,890) 95,187,882 (72,338 Total tax expense Net Profit/(Loss) after tax and exceptional items (C) 43,280,420 (44,853,895) (78,960,413) (156,126 Net Profit from discontinued operation 27 12,900,447 - 12,900,447  Tax expense for discontinued operations 4,386,152 - 4,386,152 Net Profit from discontinued operation after tax 8,514,295 - 8,514,295 Net Profit/(Loss) after tax, discontinued operation and exceptional items 34,766,125 (44,853,895) (87,474,708) (156,126 Other comprehensive income  Items that will not be reclassified to profit or loss (D) - Remeasurements of the defined benefit liabilities / (asset)	•					
Deferred tax (credit) / charge   9,009.354   (37,512,890)   95,187,882   (72,338   70   70   70   70   70   70   70   7	Current tax		266,738	-		-
Total tax expense 9,129,767 (37,512,890) 83,113,817 (72,338	Tax (credit) / charge in respect of earlier years		(146,325)	-	(12,403,688)	
Net Profit/(Loss) after tax and exceptional items  (C) 43,280,420 (44,853,895) (78,960,413) (156,126)  Net Profit from discontinued operation  27 12,900,447 - 12,900,447  Tax expense for discontinued operations  Net Profit from discontinued operations  Net Profit from discontinued operation after tax  4,386,152 - 4,386,152  Net Profit from discontinued operation after tax  8,514,295 - 8,514,295  Other comprehensive income  Items that will not be reclassified to profit or loss (D)  Remeasurements of the defined benefit liabilities / (asset)	Deferred tax (credit) / charge	_	9,009,354	(37,512,890)	95,187,882	(72,338,563
Net Profit from discontinued operation 27 12,900,447 - 12,900,447  Tax expense for discontinued operations 4,386,152 - 4,386,152  Net Profit from discontinued operation after tax 8,514,295 - 8,514,295  Net Profit/(Loss) after tax, discontinued operation and exceptional items 34,766,125 (44,853,895) (87,474,708) (156,126)  Other comprehensive income  Items that will not be reclassified to profit or loss (D)  - Remeasurements of the defined benefit liabilities / (asset)	Total tax expense	=	9,129,767	(37,512,890)	83,113,817	(72,338,563
Tax expense for discontinued operations  Net Profit from discontinued operation after tax  Net Profit from discontinued operation and exceptional items  34,766,125	Net Profit/(Loss) after tax and exceptional items	(C)	43,280,420	(44,853,895)	(78,960,413)	(156,126,375
Net Profit from discontinued operation after tax  8,514,295 - 8,514,295  Net Profit/(Loss) after tax, discontinued operation and exceptional items  34,766,125  (44,853,895)  (87,474,708)  (156,126  Other comprehensive income  Items that will not be reclassified to profit or loss (D) - Remeasurements of the defined benefit liabilities / (asset)	Net Profit from discontinued operation	27	12,900,447	-	12,900,447	-
Net Profit from discontinued operation after tax  8,514,295 - 8,514,295  Net Profit/(Loss) after tax, discontinued operation and exceptional items  34,766,125  (44,853,895)  (87,474,708)  (156,126  Other comprehensive income  Items that will not be reclassified to profit or loss (D) - Remeasurements of the defined benefit liabilities / (asset)	Tay avpages for discontinued energtions		4 20G 1E2		4 396 152	
Net Profit/(Loss) after tax, discontinued operation and exceptional items  34,766,125 (44,853,895) (87,474,708) (156,126  Other comprehensive income  Items that will not be reclassified to profit or loss (D)  - Remeasurements of the defined benefit liabilities / (asset)  - Tax effect on remeasurements of the defined benefit liabilities / (asset)  - Lexchange differences in translating the financial statements of foreign operations  (4,685,204) (6,775,000 (1,607,854) 5,076  (4,685,204) (4,685,		-		-	1 1 -	<u> </u>
Other comprehensive income  Items that will not be reclassified to profit or loss (D)  - Remeasurements of the defined benefit liabilities / (asset)	The state of the s	<u>-</u>	-,- ,		, , ,	
terms that will not be reclassified to profit or loss (D) - Remeasurements of the defined benefit liabilities / (asset) - Tax effect on remeasurements of the defined benefit liabilities / (asset)	Net Profit/(Loss) after tax, discontinued operation and exceptio	nal items	34,766,125	(44,853,895)	(87,474,708)	(156,126,375
- Remeasurements of the defined benefit liabilities / (asset) - Tax effect on remeasurements of the defined benefit liabilities / (asset) - Tax effect on remeasurements of the defined benefit liabilities / (asset)	Other comprehensive income					
- Remeasurements of the defined benefit liabilities / (asset) - Tax effect on remeasurements of the defined benefit liabilities / (asset) - Tax effect on remeasurements of the defined benefit liabilities / (asset)	Items that will not be reclassified to profit or loss (D)					
- Tax effect on remeasurements of the defined benefit liabilities / (asset)			<u>-</u>	_	-	_
Items that may be reclassified to profit or loss (E)     (4,685,204)     6,775,000     (1,607,854)     5,076       - Exchange differences in translating the financial statements of foreign operations     (4,685,204)     6,775,000     (1,607,854)     5,076       Total comprehensive income for the period/year (C) + (D) + (E)     38,595,216     (38,078,895)     (80,568,267)     (151,050       Earnings per equity share [nominal value of share \$ 0.001 (Corresponding period/ previous year \$ 0.001)]     5     17,451.78     (18,086.25)     (31,838.88)     (62,95)       Basic ₹ [Diluted ₹]     17,451.78     (18,086.25)     (31,838.88)     (62,95)		sset)	-	-	-	-
- Exchange differences in translating the financial statements of foreign operations (4,685,204) 6,775,000 (1,607,854) 5,076 (4,685,204) 6,775,000 (1,607,854) 5,076 (4,685,204) 6,775,000 (1,607,854) 5,076 (1,6		-	-	-	-	-
(4,685,204) 6,775,000 (1,607,854) 5,076  (4,685,204) 6,775,000 (1,607,854) 5,076  (151,050  Earnings per equity share 23  (nominal value of share \$ 0.001 (Corresponding period/ previous year \$ 0.001)]  Basic ₹ 17,451.78 (18,086.25) (31,838.88) (62,95  Diluted ₹ 17,451.78 (18,086.25) (31,838.88) (62,95			(4.005.004)		(4.007.054)	
Total comprehensive income for the period/year (C) + (D) + (E)  38,595,216  (38,078,895)  (80,568,267)  (151,050)  Earnings per equity share [nominal value of share \$ 0.001 (Corresponding period/ previous year \$ 0.001)]  Basic ₹  17,451.78  (18,086.25)  (31,838.88)  (62,95)  Diluted ₹  (18,086.25)  (31,838.88)	<ul> <li>Exchange differences in translating the financial statements of fore</li> </ul>	eign operations				5,076,350
Earnings per equity share 23 [nominal value of share \$ 0.001 (Corresponding period/ previous year \$ 0.001)]  Basic ₹ 17,451.78 (18,086.25) (31,838.88) (62,95) Diluted ₹ 17,451.78 (18,086.25) (31,838.88) (62,95)		_	(4,685,204)	6,775,000	(1,607,854)	5,076,350
[nominal value of share \$ 0.001 (Corresponding period/ previous year \$ 0.001)] Basic ₹ 17,451.78 (18,086.25) (31,838.88) (62,95 Diluted ₹ 17,451.78 (18,086.25) (31,838.88) (62,95	Total comprehensive income for the period/year (C) + (D) + (E)	=	38,595,216	(38,078,895)	(80,568,267)	(151,050,025
Diluted ₹ 17,451.78 (18,086.25) (31,838.88) (62,95	nominal value of share \$ 0.001 (Corresponding period/ previou					
Diluted ₹ 17,451.78 (18,086.25) (31,838.88) (62,95	· · · · · · · · · · · · · · · · · · ·		17 451 78	(18 086 25)	(31.838.88)	(62,954.18
			,	, , ,	· · · /	(62,954.18
	Summary of significant accounting policies	3	17,451.70	(10,000.23)	(31,030.00)	(02,334.10

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For Joshi Apte &Co., Firm registration no. 104370W Chartered Accountants

For and on behalf of the Board of Directors of Persistent Telecom Solutions Inc.

per C.K. Joshi Partner Membership No.030428 Dr. Anand Deshpande Director Narayanan Rajagopalan President and Director

Place: Pune April 22,2018 Place: Pune April 22,2018 Place: Santa Clara April 22,2018

# CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2018

		For the year ended March 31, 2018 (In ₹)	For the year ended March 31, 2017 (In ₹)
Cash flow from operating activities			
Profit/(Loss) before tax		4,153,404	(228,464,938)
Adjustments for:			
Foreign Currency Translation Reserve		(14,336,111)	2,989,404
Finance Cost		9,174,151	8,593,764
Interest income		(58,815)	(55,795)
Depreciation and amortization expense		112,748,785	198,394,563
Bad debts written off		18,290,052	488,271
Provision for doubtful debts (net)		(8,593,264)	14,660,246
Loss on sale of fixed assets		-	37,854
Employee stock option expenses		460,099	1,913,099
Operating profit before working capital changes	_	121,838,301	(1,443,532)
Movements in working capital :	_		
Decrease/ (Increase) in trade receivables		(120,234,681)	10,036,298
Decrease/ (Increase) in other current assets		132,599,293	(97,132,758)
Decrease/(Increase) in loans and advances		(145,151,946)	(22,818,091)
Increase/ (Decrease) in trade payables and current liabilities		27,154,171	36,053,050
Increase/ (Decrease) in provisions		(5,554,224)	15,483,576
Operating profit after working capital changes	_	10,650,914	(59,821,457)
Direct taxes paid (net of refunds)		(10,526,227)	(14,258,570)
Net cash generated from / (used in) operating activities	Α _	124,687	(74,080,027)
Cash flows from investing activities			
(Payment for capital expenditure)/Sales proceeds from fixed assets		-	4,004,310
Interest received		58,815	55,795
Net cash (used in) investing activities	В	58,815	4,060,105
	_	<u> </u>	
Cash flows from financing activities Proceeds / Repayments from long term borrowings		10,661,742	42,748,667
Interest paid		(5,018,659)	(7,812,403)
Net cash generated from financing activities	c -	5,643,083	34,936,264
Net increase in cash and cash equivalents (A + B + C)	· -	5,826,585	(35,083,658)
Cash and cash equivalents at the beginning of the reporting year		44,102,661	79,186,319
Cash and cash equivalents at the beginning of the reporting year	-	49,929,246	44,102,661
cash and cash equivalents at the end of the reporting year	_	49,323,240	44,102,001
Components of cash and cash equivalents	_	March 31, 2018	March 31, 2017
Balances with Banks		49,929,246	44,102,661
Cash and cash equivalents as per note 9	=	49,929,246	44,102,661
Summary of significant accounting policies	3		

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For Joshi Apte &Co., Firm registration no. 104370W Chartered Accountants

For and on behalf of the Board of Directors of Persistent Telecom Solutions Inc.

per C.K. Joshi Partner Membership No.030428	Dr. Anand Deshpande Director	Narayanan Rajagopalan President and Director
Place: Pune	Place: Pune	Place: Santa Clara
April 22,2018	April 22,2018	April 22,2018

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED MARCH 31, 2018

# A. Equity share capital

Refer note : 4 (In ₹)

Balance as at April 1, 2017	Changes in equity share capital during the period	Balance as at March 31, 2018
123	-	123

(In ₹)

Balance as at April 1, 2016	Changes in equity share capital during the year	Balance as at March 31, 2017
123	-	123

Persistent Telecom Solutions Inc.
STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED MARCH 31,
2018
B. Other equity

(In ≇\

					(in ₹)
	Reserves	and surplus	Items of other comp	rehensive income	
Particulars	Securities premium reserve	Retained earnings	Exchange differences on translating the financial statements of foreign operations	Remeasurements of the defined benefit liabilities / asset	Total
Balance as at April 1, 2017	306,930,570	(559,063,283)	96,334,049	1,117,038	(154,681,626)
Net profit/(losses) for the period	-	(78,960,413)	-	-	(78,960,413)
Change during the period	-	-	(1,607,854)	-	(1,607,854)
Balance at March 31, 2018	306,930,570	(638,023,696)	94,726,195	1,117,038	(235,249,893)

(In ₹)

	Reserves	and surplus	Items of other comp	orehensive income	
Particulars	Securities premium reserve	Retained earnings	Exchange differences on translating the financial statements of foreign operations	Remeasurements of the defined benefit liabilities / asset	Total
Balance as at April 1, 2016	306,930,570	(402,936,908)	91,257,699	1,117,038	(3,631,601)
Net profit for the year	-	(156,126,375)	-	-	(156,126,375)
Change during the year	-	-	5,076,350	-	5,076,350
Balance at March 31, 2017	306,930,570	(559,063,283)	96,334,049	1,117,038	(154,681,626)

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For Joshi Apte & Co. Firm registration no. 104370W Chartered Accountants

For and on behalf of the Board of Directors of Persistent Telecom Solutions Inc.

per C.K. Joshi Partner

Membership No. 030428

Place: Pune April 22,2018

Dr. Anand Deshpande Director

Narayanan Rajagopalan President and Director

Place: Pune April 22,2018

Place: Santa Clara April 22,2018

# 1. Nature of operations

Persistent Telecom Solutions, Inc. (the Company) is a wholly owned subsidiary of Persistent Systems, Inc. The company is specializing in software products, services and technology innovation in telecom and Product Lifecycle Management domains.

## 2. Basis of preparation

The financial statements of the Company have been prepared on an accrual basis and under the historical cost convention except for certain financial instruments which have been measured at fair value. The accounting policies are consistently applied by the Company during the period/year and are consistent with those used in previous period/year.

# -Statement of compliance

These financial statements have been prepared in accordance with Ind AS 34 Interim Financial Reporting for the year ended March 31, 2018 as notified under the Companies (Indian Accounting Standards) Rules, 2015 read with Section 133 of the Companies Act, 2013.

# 3. Statement of significant accounting policies

# A. Accounting year

The accounting year of the company is from April 1 to March 31.

# B. Functional currency

The company's functional currency is the U.S. Dollar

# C. Use of estimates

The preparation of the condensed financial statements in conformity with Ind AS requires the management to make estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities at the end of reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

# **Critical accounting estimates**

### i. Revenue recognition

The Company uses the percentage-of-completion method in accounting for its fixed-price contracts. Use of the percentage-of-completion method requires the Company to estimate the efforts or costs expended to date as a proportion of the total efforts or costs to be expended. Efforts or costs expended have been used to measure progress towards completion. Provisions for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the expected contract estimates at the reporting date.

### ii. Income taxes

The Company's major tax jurisdictions is USA. Significant judgements are involved in determining the provision for income taxes.

## iii. Property, plant and equipment

Property, plant and equipment represent a significant proportion of the asset base of the Company. The charge in respect of depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Company's assets are determined by management at the time the asset is acquired and reviewed periodically. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology.

# iv. Provisions

Provisions are determined based on the best estimate required to settle the obligation at the reporting date. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

## D. Property, Plant and Equipment

Property, Plant and Equipment are stated at cost, less accumulated depreciation and impairment losses, if any. The cost comprises the purchase price and any attributable costs of bringing the asset to its working condition for its intended use. Any trade discounts and rebates are deducted in arriving at the purchase price. Capital work-in-progress includes cost of Property, Plant and Equipment that are not ready to be put to use.

Subsequent expenditure related to an item of Property, Plant and Equipment is added to its book value only if it is probable that future economic benefits associated with the item will flow to the Company. All other expenses on existing Property, Plant and Equipment, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of profit and loss for the year during which such expenses are incurred.

Gains or losses arising from disposal of Property, Plant and Equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

# E. Intangible assets

## a) Acquired Intangible assets

Intangible assets including software licenses of enduring nature and contractual rights acquired separately are measured on initial recognition at cost. Following initial recognition, Intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use.

Gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

# b) Research and development cost

Research costs are expensed as incurred. Development expenditure incurred on an individual project is recognized as an intangible asset when the company can demonstrate:

- technical feasibility of completing the intangible asset so that it will be available for use or sale;
- its intention to complete the asset;
- its ability to use or sell the asset;
- how the asset will generate probable future economic benefits;
- the availability of adequate resources to complete the development and to use or sell the asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during development.

Such development expenditure, until capitalization, is reflected as intangible assets under development.

Following the initial recognition, internally generated intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Amortization of internally generated intangible asset begins when the development is complete and the asset is available for use.

## F. Depreciation and amortization

Depreciation on Property, Plant and Equipment is provided using the Straight Line Method ('SLM') over the useful lives of the assets estimated by the management.

The management estimates the useful lives for the Property, Plant and Equipment as follows:

Assets	Useful lives
Computers	3 years
Computers - Servers and networks*	3 years
Office equipments	5 years
Plant and equipment*	5 years
Furniture and fixtures*	5 years

<sup>\*</sup>For these classes of assets, based on internal assessment and independent technical evaluation carried out by external valuers the management believes that the useful lives as given above best represent the period over which the management expects to use these assets. Hence the useful lives of these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act 2013.

Individual assets whose cost does not exceed ₹ 5,000 are fully depreciated in the year of acquisition.

Intangible assets are amortized on a straight line basis over their estimated useful lives commencing from the day the asset is made available for use.

# G. Financial Instruments

# i) Financial assets

Initial recognition and measurement

Financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Subsequent measurement

For the purpose of subsequent measurement, financial assets are classified as:

# - Financial assets at amortized cost

Financial assets that are held within a business model whose objective is to hold assets for collecting contractual cash flows and whose contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding are subsequently measured at amortized cost using the effective interest rate method. The change in measurements are recognized as finance income in the statement of profit and loss.

# Financial assets at fair value through other comprehensive income (FVTOCI)

Financial assets that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling the financial assets and the assets' contractual cash flows represent

solely payments of principal and interest on the principal amount outstanding are subsequently measured at fair value. Fair value movements are recognized in other comprehensive income.

# - Financial assets at fair value through profit or loss (FVTPL)

Any financial assets which does not meet the criteria for categorization as financial assets at amortized cost or as FVTOCI, is classified as financial assets at FVTPL. Financial assets included within the FVTPL category are subsequently measured at fair value with all changes recognized in the statement of profit and loss.

# ii) Financial liabilities

Initial recognition and measurement

Financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Subsequent measurement

For the purpose of subsequent measurement, financial liabilities are classified as:

#### Financial liabilities at amortized cost

Financial liabilities such as loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. The change in measurements are recognized as finance costs in the statement of profit and loss.

# Financial liabilities at fair value through profit or loss (FVTPL)

Financial liabilities include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss if the recognition criteria as per Ind AS 109 are satisfied. Gains or losses on liabilities held for trading are recognized in statement of profit and loss. Fair value gains or losses on liabilities designated as FVTPL attributable to changes in own credit risk are recognized in other comprehensive income. All other changes in fair value of liabilities designated as FVTPL are recognized in the statement of profit and loss. The Company has not designated any financial liability as at FVTPL.

### iii) Impairment

### i) Financial assets

The Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on financial assets measured at amortized cost and financial assets that are debts instruments and are measured at fair value through other comprehensive income (FVTOCI). ECL is the difference between contractual cash flows that are due and the cash flows that the Company expects to receive, discounted at the original effective interest rate.

For trade receivables, the Company recognizes impairment loss allowance based on lifetime ECL at each reporting date, right from its initial recognition. For other financial assets, the Company determines whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12 month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used.

# ii) Non-financial assets

The carrying amounts of Property, Plant and Equipment and Goodwill are reviewed at each balance sheet date or whenever there is any indication of impairment based on internal/external factors. If any indications exist, the Company estimates the asset's recoverable amount.

Recoverable amount of intangible under development that is not yet available for use is estimated at least at each financial year end even if there is no indication that the asset is impaired.

An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

# H. Impairment of Property, Plant and Equipment and Other intangible assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

# I. Borrowing Cost:

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangements of borrowings. Borrowing costs directly attributable to the acquisition, construction or development of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as a part of the cost of the respective asset. All other borrowing costs are expensed in the year in which they occur.

## J. Investments

Investments that are readily realizable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long-term investments. Current investments are carried at lower of cost and fair value determined on category basis.

Long-term investments presented as non-current investments are carried at cost.

# K. Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable taking into account the amount of any trade discounts and volume rebates allowed by the Company. Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

### i. Income from software licenses and services

Revenue from time and material engagements is recognized on time proportion basis as and when the services are rendered in accordance with the terms of the contracts with customers

In case of fixed price contracts, revenue is recognized based on the milestones achieved as specified in the contracts, on proportionate completion basis.

Revenue from licensing of software is recognized upon delivery.

Revenue from maintenance contracts and subscriptions is recognized pro-rata basis over the period of the contract.

Revenue from royalty is recognized in accordance with the terms of the relevant agreement.

Unbilled revenue represents revenue recognized in relation to work done on time and material projects and fixed price projects until the balance sheet date for which billing has not taken place.

Unearned revenue represents the billing in respect of contracts for which the revenue is not recognized as per the terms of contract.

The company collects sales tax on behalf of Government and, therefore these are not economic benefits flowing to the company, hence they are excluded from revenue.

#### ii. Interest

Interest income is recognized on a time proportion basis taking into account the carrying amount and the effective interest rate. Interest income is included under the head 'Other income' in the statement of profit and loss.

#### iii. Dividends

Dividend Income is recognized when the company's right to receive payment is established by the balance sheet date. Dividend income is included under the head 'Other Income' in the statement of profit and loss.

## L. Foreign currency transaction:

# i. Initial recognition

Foreign currency transactions are recorded in the functional currency viz.USD by applying to the foreign currency amount the exchange rate between the functional currency and the foreign currency on the date of the transaction.

### ii. Conversion

The transactions are in US Dollars, which are converted for reporting in Indian currency on the following basis. The equity share capital is translated on the date of transaction and fixed assets and investments are translated at the closing rate as at the date of the balance sheet. All current assets and current liabilities are translated at the closing rate as at the date of the balance sheet. All Income and Expense items are converted at weighted average of Inter Bank Selling Rate for the year.

The exchange difference arising out of the period/year-end conversion is translated to Currency Translation Reserve and the said amount is shown under the head "Other Equity".

### iii. Settlement

Revenue, and expenses denominated in foreign currencies are translated using the exchange rate in effect on the date of the transaction. Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit or loss for the period in which the transaction is settled.

# M. Retirement and other employee benefits

# i. Gratuity

The Company is not liable to pay gratuity as per the payment of Gratuity Act 1972.

### ii. Superannuation

The Company does not have any superannuation scheme.

## iii. Provident fund

The Company is not liable to pay provident fund as per the Provident Fund Act 1952.

#### iv. Leave encashment

Accumulated leave, which is expected to be utilized within the next twelve months, is treated as short-term employee benefit. The company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the reporting date. Remeasurements, comprising of actuarial gains and losses are recognized in full in the statement of profit and loss.

The Company presents the entire leave encashment liability as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for twelve months after the reporting date.

#### N. Income taxes

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the United States of America's tax laws. Deferred income tax reflects the impact of current period timing differences between taxable income and accounting income for the period and reversal of timing differences of earlier periods.

Deferred income taxes reflect the impact of temporary differences between tax base of assets and liabilities and their carrying amounts. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the reporting date

Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses, except deferred tax assets arising from initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, affects neither accounting nor taxable profit/ loss at the time of transaction. Deferred tax assets are recognized only to the extent that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available against which such deferred tax assets can be realized.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the same taxable entity and the same taxation authority.

Deferred tax relating to items recognized outside the statement of profit and loss is recognized in corelation to the underlying transaction either in other comprehensive income or directly in equity.

### O. Cash and cash equivalents

Cash and cash equivalents in the cash flow statement comprise cash at bank and in hand, bank deposits and short-term investments with an original maturity of three months or less.

#### P. Lease

# Where the Company is a lessee

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases.

Operating lease payments are recognized as an expense in the statement of profit and loss as per the terms of the lease agreements.

# Q. Earnings per share (EPS)

Basic earnings per share are calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares), if any occurred during the reporting period, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit for the period attributable to the equity shareholders and the weighted average number of equity shares outstanding during the period, are adjusted for the effects of all dilutive potential equity shares.

The number of shares and potential dilutive equity shares are adjusted retrospectively for all periods presented for any bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.

# R. Provisions

A provision is recognized when the Company has a present obligation as a result of past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are determined based on the best estimate required to settle the obligation at the reporting date. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

# S. Contingent liabilities

A contingent liability is a possible obligation that arises from past event whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The company does not recognize a contingent liability but discloses its existence in the condensed financial statements.

# T. Employee stock compensation expenses

Employees of the Company receive remuneration in the form of share based payment transactions, whereby employees render services as consideration for equity instruments granted (equity-settled transactions) by the holding Company, Persistent Systems Limited, to the employees of the Company.

In accordance with Ind AS 102, the cost of equity-settled transactions is determined by the fair value at the date of the grant by the holding Company of the equity instruments to the employees of the Company and recognized as employee compensation cost over the vesting period. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest.

The expense or credit recognized by the Company in the statement of profit and loss for a year represents the movement in cumulative expense recognized as at the beginning and end of that year and is recognized in employee benefits expense of the Company. In case of the employee stock option schemes having a graded vesting schedule, each vesting tranche having different vesting period has been considered as a separate option grant and accounted for accordingly.

Where the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total intrinsic value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

# 4. Share capital

	As at	As at
	March 31, 2018	March 31, 2017
	(In ₹)	(In ₹)
Authorised		
5,000 (Previous year 5,000)	US \$ 5	US \$ 5
Common Shares of \$0.001 each.		
	US \$ 5	US \$ 5
Issued, subscribed and paid-up		
2,480 (previous year 2,480) common shares of \$0.001 each fully paid up. All shares are held by holding company i.e. Persistent Systems Inc.	123	123
	123	123

Reconciliation of the shares outstanding at the beginning and at the end of the reporting period: There is no movement in the shares outstanding at the beginning and at the end of the reporting period.

#### NOTES FORMING PART OF CONDENSED FINANCIAL STATEMENTS

#### 5. Property, Plant and Equipment & Other Intangible Assets

	Computers	Office Equipment	Furniture & Fixtures	Sub total Tangibles	Software	Acquired Contractual St	ıh total İntangibles	(In ₹)
	Computers	Office Equipment	i uniliture & rixtures	Sub total rangibles	Soltware	rights	ub total intangibles	Total
Gross Block								
As at April 1, 2017	129,928,774	1,384,565	999,406	132,312,745	625,774,387	449,105,096	1,074,879,483	1,207,192,228
Additions	-	-	-	-	-	-	-	-
Disposals	-	-	-	-	-	-	-	-
Other Adjustments	-	-	-	-	-	-	-	-
- Exchange difference	641,128	6,833	4,932	652,893	3,087,862		5,303,954	5,956,847
As at March 31, 2018	130,569,902	1,391,398	1,004,338	132,965,638	628,862,249	451,321,188	1,080,183,437	1,213,149,075
Depreciation / Amortization								
As at April 1, 2017	128,641,040	865,920	404,191	129,911,151	517,200,630	348,233,688	865,434,318	995,345,469
Charge for the year	1,087,128	225,176	200,637	1,512,941	58,788,634	52,447,210	111,235,844	112,748,785
Other Adjustments	-	-	-	-	-	-	-	-
- Exchange difference	646,403	6,680	4,141	657,224	3,180,928	2,279,338	5,460,266	6,117,490
As at March 31, 2018	130,374,571	1,097,776	608,969	132,081,316	579,170,192	402,960,236	982,130,428	1,114,211,744
Net Block								
As at March 31, 2018	195,331	293,622	395,369	884,322	49,692,057	48,360,952	98,053,009	98,937,331
As at March 31, 2017	1,287,734	518,645	595,215	2,401,594	108,573,757	100,871,408	209,445,165	211,846,759
Gross Block								
As at April 1, 2016	136,928,302	1,431,911	847,649	139,207,862	639,211,408	458,748,563	1,097,959,971	1,237,167,833
Purchase	227,094		174,442	401,536	-	-	-	401,536
Disposals	(4,448,177)	(17,616)	) -	(4,465,793)	-	-	-	(4,465,793)
Other Adjustments		-					-	
- Exchange difference	(2,778,445)	(29,730)			(13,437,021		(23,080,488)	(25,911,348)
As at March 31, 2017	129,928,774	1,384,565	999,406	132,312,745	625,774,387	449,105,096	1,074,879,483	1,207,192,228
Depreciation / Amortization								
As at April 1, 2016	128,699,678	608,048	230,139	129,537,865	459,979,993	232,884,997	692,864,990	822,402,855
Charge for the year	4,232,489	284,778	185,159	4,702,426	69,234,080	124,458,057	193,692,137	198,394,563
Other Adjustments	-	-	-	-	-	-	-	-
- Exchange difference	(4,291,127)	(26,906)	) (11,107)	(4,329,140)	(12,013,443	(9,109,366)	(21,122,809)	(25,451,949)
As at March 31, 2017	128,641,040	865,920	404,191	129,911,151	517,200,630	348,233,688	865,434,318	995,345,469
Net Block								
As at March 31, 2017	1,287,734	518,645	595,215	2,401,594	108,573,757	100,871,408	209,445,165	211,846,759
As at March 31, 2016	8,228,624	823,863	617,510	9,669,997	179,231,415	225,863,566	405,094,981	414,764,978
	•							
5.1 Depreciation and amortization expe	ense							(In ₹)
					For the qu	uarter ended	For the year	r ended
					March 31, 201	8 March 31, 2017	March 31, 2018	March 31, 2017
On Property, Plant and Equipment					224,755	945,983	1,512,941	4,702,426
On Other intangible assets					26,249,134		111,235,844	193,692,137
					26,473,889	49,010,852	112,748,785	198,394,563

#### Persistent Telecom Solutions Inc. NOTES FORMING PART OF CONDENSED FINANCIAL STATEMENTS 6. Deferred tax assets As at As at March 31, 2018 March 31, 2017 (In ₹) (In ₹) Deferred tax assets Provision for doubtful debts 7,526,025 14,665,174 4.575.763 Provision for leave encashment 8,219,756 Sales commission 3,129,550 4,979,046 Differences in depreciation and amortization and other differences in a block of tangible and 107.232.746 173.383.115 intangible assets as per the US tax books and financial books Others\* 47,937,348 31,743,907 154,207,991 249,184,439 \*The company along with its holding company have decided to opt for filing consolidated income tax return in compliance with the applicable tax regulations in the United States from financial year 2014-15. This enables the company to set off its business losses against the profits of the holding company. In view of the virtual certainty of the profits in the holding company, full deferred tax asset is recognized in the financial statements of the 7. Non Current financial assets: Loans As at March 31, 2018 As at March 31, 2017 (In ₹) (In ₹) Unsecured, considered good 95,344 Advances recoverable in cash or kind or for value to be received 95,344 8. Trade receivables As at As at March 31, 2018 March 31, 2017 (In ₹) (In ₹) Outstanding for a period exceeding six months from the date they are due for payment Unsecured (considered good) Unsecured (considered doubtful) 34,186,456 42,661,126 34.186.456 42.661.126 Less : Provision for doubtful debts 34,186,456 42,661,126 Unsecured (considered good) 335,562,285 225,024,392 Unsecured (considered doubtful) 335,562,285 225,024,392 Less: Provision for doubtful debts 335,562,285 225,024,392 335,562,285 225,024,392 9. Cash and cash equivalents As at As at March 31, 2018 March 31, 2017 (In ₹) (In ₹) Cash and cash equivalents as presented in cash flow statement Balances with banks - On current account 49,928,647 44,102,661 Cheques, drafts on hand 49.929.246 44,102,661 10. Other current financial assets As at As at March 31, 2018 March 31, 2017 (In ₹) (In ₹) Unsecured, considered good Carried at amortised cost Advance to related parties (Unsecured, considered good) 868,616 186.960.628 -Persistent Systems Ltd. 20.183.674 Other loans and advances Deposits 140,116 144,278 27 263 168 Unbilled revenue 6.146.183 193,246,927 48,459,736 11. Other current assets As at As at March 31, 2018 (In ₹) (In ₹) Advances to suppliers (Unsecured, considered good) Advances recoverable in cash or kind or for value to be received 24,249,167 158,992,164 US State Tax receivable 2,417,338 273,634

159,265,798

26.666.505

# NOTES FORMING PART OF CONDENSED FINANCIAL STATEMENTS

12. Non Current financial liabilities: Borrowings

	As at	As at
	March 31, 2018	March 31, 2017
	(In ₹)	(In ₹)
Unsecured		
Borrowings from related parties		
- Persistent Systems, Inc.	133,598,500	132,942,500
(Repayment Terms : After Thirty six months)		
(Rate of interest: Applicable federal rate)		
- Persistent Systems Pte. Ltd.	208,544,000	207,520,000
(Repayment Terms : After Thirty six months)		
(Rate of interest: SIBOR + 2%)		
	342,142,500	340,462,500
13. Current financial liabilities : Borrowings	As at	As at
	March 31, 2018	March 31, 2017
	(In ₹)	(In ₹)
Loans and advances from related parties		
Unsecured		
- Aepona Lmited UK	79,722	-
-Persistent Systems, Inc.	3,987,176	10,339,380
-Persistent Systems Ltd.	7,275,179	-
	11,342,077	10,339,380
14. Trade payables	As at	As at
	March 31, 2018	March 31, 2017
	(In ₹)	(In ₹)
	(111 4)	( < /
Trade payables	404,541,559	376,944,756
Trade payables		

# NOTES FORMING PART OF CONDENSED FINANCIAL STATEMENTS

15. Other current financial liabilities	15.	Other	current	financial	liabilities
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	As at March 31, 2018 (In ₹)	As at March 31, 2017 (In ₹)
Carried at amortised cost		
Borrowings from related parties		
-Persistent Systems, Inc.	65,170,000	64,850,000
-Persistent Systems Pte. Ltd.	-	-
Interest accrued on borrowings from related parties		
-Persistent Systems, Inc.	544,027	690,378
-Persistent Systems Pte. Ltd.	1,939,459	1,734,327
Other payables		
- Accrued employee liabilities	19,489,524	1,280,139
Capital creditors	1,030,859	1,025,797
	88,173,869	69,580,641
16. Other current liabilities		
	As at	As at
	March 31, 2018	March 31, 2017
	(In ₹)	(In ₹)
Unearned revenue	183,210,376	202,880,089
Advance from customers	142,071	129,700
Other payables		
- Statutory liabilities	535,281	532,653
	183,887,728	203,542,442
17. Current Liabilities: Provisions		
	As at	As at
	March 31, 2018	March 31, 2017
Dur Marie Committee of the Committee of the	(In ₹)	(In ₹)
Provision for employee benefits	20.705.070	04 475 754
- Leave encashment	20,785,078	24,175,754
- Other employee benefits	71,078,760	73,242,308
	91,863,838	97,418,062

#### Persistent Telecom Solutions Inc. NOTES FORMING PART OF CONDENSED FINANCIAL STATEMENTS 18. Revenue from operations For the guarter ended For the year ended March 31, 2017 March 31, 2017 March 31, 2018 March 31, 2018 (In ₹) (In ₹) (In ₹) (In ₹) 58 255 894 246 571 040 Sale of licenses (net) 43 579 800 172 206 717 272.100.148 292 759 489 946.220.495 1 263 163 111 Sale of software services (net) 1,192,791,535 330,356,042 336,339,289 1,435,369,828 19. Other income For the quarter ended For the year ended March 31, 2018 March 31, 2017 March 31, 2018 March 31, 2017 (În ₹) (În ₹) (In ₹) Interest income 11,587 18.203 58.815 55,795 Miscellaneous income 1,802 (1.007)1.802 2.087.053 13,389 17.196 60,617 2,142,848 20. Personnel expenses For the quarter ended For the year ended March 31, 2018 March 31, 2017 March 31, 2018 March 31, 2017 (In ₹) (in ₹) (In ₹) (in ₹) 20.1 Employee benefit expenses Salaries, wages and bonus 104,790,029 161,978,596 528,487,966 636,044,344 (36,517) 1,141,714 1,432,419 3,875,966 Staff welfare and benefits 1,913,099 494.342 460.099 Employee stock option expenses (122)104,753,390 163.614.652 530,380,484 641,833,409 20.2 Cost of technical professionals - Related Parties 59,891,410 7,754,995 255,464,406 273,399,970 930,603 5,455,195 - Others 1,158,753 4,044,539 8,685,598 172,300,250 277,444,509 61,050,163 260,919,601 165,803,553 791,300,085 919,277,918 21. Other expenses For the quarter ended For the year ended March 31, 2018 March 31, 2017 March 31, 2018 March 31, 2017 (In ₹) (In ₹) (In ₹) (In ₹) 8,919,006 13,180,619 44,278,567 55,072,330 Travelling and conveyance Internet link expenses 165,453 606,521 76.445 Electricity expenses 5.249 425.621 1.863.052 Communication expenses 699.290 3.203.656 Recruitment expenses 2,320,309 (375) 5,996,667 5,842,284 193,962 892,743 Training and seminars 110.928,312 9.712.600 60.460.302 Royalty expenses 13.060.468 Third party hosting and software fees 12 069 350 11 939 240 47 769 408 52 263 922 2,969,966 12,241,376 Purchase of software licenses and support 3.359.825 21.974.070 expenses Provision for doubtful debts/ (Provision for (9.625.700) 1.181.769 (8,593,264) 14,660,246 doubtful debts written back) (net) Bad Debts 15,909,879 488,271 18,290,052 488,271 Rent 125,635 130,462 502,946 963,530 Rates, fees and profession tax 3,285,084 1,956,622 5,901,730 2,013,863 Legal and professional fees 27,259,127 23,251,659 85.353.586 111.247.018 Repairs and maintenance 208.499 408.547 938.998 - Plant and machinery (109)- Others Commission on sales to other than sole 7,598,318 1,009,005 25,992,947 3,411,822 selling agents Advertisement and sponsorship fees 125.163 6.520.674 4.294.674 21.273.490 Computer consumables 7,111 161,391 140,031 1,701,854 Auditors' remuneration 14,099 18,611 62,033 70,900 Books, memberships, subscriptions 1,743,009 1,700,417 7,806,626 4,892,654 Foreign exchange loss (net) (251,766)161,653 (26,630)6.933.105 37.854 Loss on sale of assets (net) (20)Miscellaneous expenses 443,157 1,931,296 3,661,011 6,715,582

	For the quarter ended		For the year ended	
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
	(In ₹)	(In ₹)	(In ₹)	(In ₹)
Litigation Cost (Net) (Refer Note: 26)	11,079	114,108,420	(41,534,455)	114,108,420
	11,079	114,108,420	(41,534,455)	114,108,420

81,158,587

317,010,182

425,602,949

83,215,312

# NOTES FORMING PART OF CONDENSED FINANCIAL STATEMENTS

# 23. Earnings per share

		For the quarter ended		For the year ended	
		March 31, 2018 (In ₹)	March 31, 2017 (In ₹)	March 31, 2018 (In ₹)	March 31, 2017 (In ₹)
Basic earnings per share					
<u>Numerator</u> Net Profit / (loss) after tax	Α	43,280,420	(44,853,895)	(78,960,413)	(156,126,375)
<u>Denominator</u> Weighted average number of equity shares	В	2,480	2,480	2,480	2,480
Basic/Diluted earnings per share (Face value of US \$ 0.001 each)	A/B	17,451.78	(18,086.25)	(31,838.88)	(62,954.18)

# 24. Contingent liability

On February 29, 2016, the Company, acquired the assets of US based Citrix Systems International GMBH for an upfront consideration of USD 369,187. The asset purchase agreement provides for additional consideration, contingent upon certain conditions being met in future years. The fair value of the contingent consideration is estimated to be NIL as on the date of acquisition. The contingent consideration would be recorded, as and when the contingency is resolved and the consideration is payable.

- **25.** PTSI is considered as going concern inspite of negative net worth and inability to repay debts on time, based on assurance of continued financial support and assistance from parent company and measures proposed to control loss.
- 26. A US based corporation had filed a suit against the Company, claiming damages for direct and contributory infringement of copyrights and breach of contract in the year 2014. During March 2017, an out of court settlement was reached with the claimant without admission of any liability, and an amount of ₹. 108.88 million was shown as insurance claim receivable based on the legal opinion obtained. During September, 2017, an amount of ₹ 150.14 million was received from the insurance company against settlement of the claim receivable.
- 27. The Company had acquired the business of rCloud a disaster recovery product from Doyenz during October 2012. A US based company filed a suit of IP infringement against the Company in the year 2014 for this product. It claimed damages for direct and contributory infringement of copyrights and breach of contract. In the month of December 2016, the Court had directed the parties to reach a settlement in this matter. Accordingly an out of court settlement was reached with the claimant without admission of any liability during the quarter ended March 31, 2017. As a term of settlement the Company agreed to transition the business of rCloud to the claimant in a phased manner. The operations were completed transitioned and discontinued during the quarter ended March 31, 2018. The resources working on this product were absorbed on the another line of operations by the Company. The loss of revenue due to this discontinued operation was approx. ₹ 23 million.

# 28. Previous period/year comparatives

Corresponding period/year comparative figures are regrouped wherever necessary to conform to current period's/year's classification.

As per our report of even date

For Joshi Apte &Co., Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Telecom Solutions Inc.

per C.K. Joshi Partner Membership No.030428 Dr. Anand Deshpande Narayanan Rajagopalan Director President and Director

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Place: Pune Place: Pune Place: Santa Clara
Date: April 22, 2018 Date: April 22, 2018 Date: April 22, 2018