CONDENSED BALANCE SHEET AS AT JUNE 30, 2018

ASSETS  Non-current assets Property, Plant and Equipment Capital work-in-progress Other Intangible assets  Deferred tax assets (net) Other non current assets  Current assets Financial assets - Trade receivables	5.1 5.2 6 7 8 9	June 30, 2018 (In ₹)  21,740,143 - 1,344,551 23,084,694 6,801,286 14,059 29,900,039	June 30, 2017 (In ₹)  29,183,315 11,374 2,135,568 31,330,257 5,321,778 - 36,652,035	March 31, 2018 (In ₹)  23,759,502 - 1,541,336 25,300,838 6,945,148 13,987 32,259,973
Non-current assets Property, Plant and Equipment Capital work-in-progress Other Intangible assets  Deferred tax assets (net) Other non current assets  Current assets Financial assets	5.2 6 7 8	21,740,143 - 1,344,551 23,084,694 6,801,286 14,059 29,900,039	29,183,315 11,374 2,135,568 31,330,257 5,321,778	23,759,502 - 1,541,336 25,300,838 6,945,148 13,987
Property, Plant and Equipment Capital work-in-progress Other Intangible assets  Deferred tax assets (net) Other non current assets  Current assets Financial assets	5.2 6 7 8	1,344,551 23,084,694 6,801,286 14,059 29,900,039	11,374 2,135,568 31,330,257 5,321,778	1,541,336 25,300,838 6,945,148 13,987
Capital work-in-progress Other Intangible assets  Deferred tax assets (net) Other non current assets  Current assets Financial assets	5.2 6 7 8	1,344,551 23,084,694 6,801,286 14,059 29,900,039	11,374 2,135,568 31,330,257 5,321,778	1,541,336 25,300,838 6,945,148 13,987
Other Intangible assets  Deferred tax assets (net) Other non current assets  Current assets Financial assets	6 7	23,084,694 6,801,286 14,059 29,900,039	2,135,568 31,330,257 5,321,778	25,300,838 6,945,148 13,987
Deferred tax assets (net) Other non current assets  Current assets Financial assets	6 7	23,084,694 6,801,286 14,059 29,900,039	31,330,257 5,321,778 -	25,300,838 6,945,148 13,987
Other non current assets  Current assets Financial assets	7	6,801,286 14,059 <b>29,900,039</b>	5,321,778 -	6,945,148 13,987
Other non current assets  Current assets Financial assets	7	14,059 29,900,039	-	13,987
Current assets Financial assets	8	29,900,039		
Financial assets			36,652,035	32,259,973
Financial assets		477 500 040		
		477 500 040		
- Trade receivables				
	9	177,598,918	151,012,099	149,663,121
- Cash and cash equivalents		2,194,191	6,760,757	9,423,033
- Other bank balances	10	7,591,725	7,486,506	7,552,967
- Other current financial assets	11	21,989,141	12,521	37,517,327
Other current assets	12	4,922,622	1,201,731	4,978,942
		214,296,597	166,473,614	209,135,390
TOTAL	<u> </u>	244,196,636	203,125,649	241,395,363
EQUITY AND LIABILITIES				
EQUITY				
Equity share capital	4	6,776,292	6,776,292	6,776,292
Other equity		78,129,471	45,261,980	75,242,888
		84,905,763	52,038,272	82,019,180
LIABILITIES				
Current liabilities				
Financial liabilities				
- Trade payables	13	4,657,997	10,709,381	5,221,432
- Other financial liabilities	14	89,217,509	72,647,337	84,809,834
Other current liabilities	15	21,769,289	31,839,208	16,816,353
Provisions	16	40,953,827	25,401,081	43,290,129
Current tax liabilities (net)		2,692,251	10,490,370	9,238,435
		159,290,873	151,087,377	159,376,183
TOTAL		244,196,636	203,125,649	241,395,363
Summary of significant accounting policies	3			

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For JOSHI APTE & Co. Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Systems Israel Ltd.

per C.K. Joshi Thomas Klein Sudhir Kulkarni Partner Director Director Director

Place: Pune Place: Santa Clara, USA Place: Pune

Pate a late 27, 2019

Pate a late 27, 2019

Date: July 27, 2018 Date: July 27, 2018 Date: July 27, 2018

CONDENSED STATEMENT OF PROFIT AND LOSS FOR THE QUARTER ENDED JUNE 30, 2018

	Notes	For the quarter	r ended	For the year ended	
		June 30, 2018	June 30, 2017	March 31, 2018	
		(In ₹)		(In ₹)	
Income					
Revenue from operations	17	128,159,799	146,036,770	544,537,824	
Other income	18	<del>-</del>	3,029,264	4,018,139	
Total income (A)		128,159,799	149,066,034	548,555,963	
Expenses					
Employee benefits expense	19.1	109,125,602	117,293,304	443,952,442	
Cost of technical professionals	19.2	1,112,743	1,080,545	4,321,992	
Depreciation and amortization expense	5.3	2,345,979	2,252,778	9,329,397	
Other expenses	20	12,640,130	11,458,924	42,138,976	
Total expenses (B)		125,224,454	132,085,551	499,742,807	
Profit before tax (A - B)		2,935,345	16,980,483	48,813,156	
Tax expense					
Current tax		290,154	5,116,445	8,900,975	
Tax in respect of earlier years		-	-	-	
Deferred tax charge / (credit)		179,502	480,985	(1,090,872)	
Total tax expense		469,656	5,597,430	7,810,103	
Net profit for the period / year (C)	<u> </u>	2,465,689	11,383,053	41,003,053	
Other comprehensive income					
Items that will not be reclassified to profit or loss (D)					
- Remeasurements of the defined benefit liabilities / (asset)		-	-	-	
- Tax effect on remeasurements of the defined benefit liabilities / (asset)		<u> </u>	<u> </u>	<u> </u>	
Items that will be reclassified to profit or loss (E)		-	-	-	
- Exchange differences in translating the financial		420,894	1,370,410	1,731,318	
statements of foreign operations		120,001	1,070,110	1,701,010	
Total other comprehensive income for the period/year (D) + (E)	-	420,894	1,370,410	1,731,318	
Total other comprehensive income for the period/year (D) + (E)	_		1,370,410	1,731,318	
Total other comprehensive income for the period/year (D) + (E)  Total comprehensive income for the period/year (C) + (D) + (E)		420,894 2,886,583	1,370,410 12,753,463	1,731,318 42,734,371	
Total comprehensive income for the period/year (C) + (D) + (E)					
Total comprehensive income for the period/year (C) + (D) + (E)  Earnings per equity share	21				
Total comprehensive income for the period/year (C) + (D) + (E)  Earnings per equity share [Nominal value of share NIS 0.10 (Previous period/year : Nil)]	21	2,886,583	12,753,463	42,734,371	
Total comprehensive income for the period/year (C) + (D) + (E)  Earnings per equity share [Nominal value of share NIS 0.10 (Previous period/year : Nil)]  Basic (In ₹)	21	<b>2,886,583</b> 0.64	12,753,463	<b>42,734,371</b> 10.60	
Total comprehensive income for the period/year (C) + (D) + (E)  Earnings per equity share [Nominal value of share NIS 0.10 (Previous period/year : Nil)]	21	2,886,583	12,753,463	42,734,371	

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For JOSHI APTE & Co. Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Systems Israel Ltd.

per C.K. Joshi Thomas Klein Sudhir Kulkarni Partner Director Director Director

Place: PunePlace: Santa Clara, USAPlace: PuneDate: July 27, 2018Date: July 27, 2018Date: July 27, 2018

# CASH FLOW STATEMENT FOR THE QUARTER ENDED JUNE 30, 2018

		For the quarter ended		For the year ended
		June 30, 2018	June 30, 2017	March 31, 2018
		(In ₹)	(In ₹)	(In ₹)
Cash flow from operating activities				
Profit before tax		2,935,345	16,980,483	48,813,156
Adjustments for:				
Depreciation and amortization expense		2,345,979	2,252,778	9,329,397
Unrealised exchange (gain)/loss		9,667,436	640,951	1,313,668
Operating profit before working capital changes		14,948,760	19,874,212	59,456,221
Movements in working capital :				
(Increase)/Decrease in trade receivables		(27,935,797)	(18,387,461)	(17,038,483)
(Increase)/Decrease in loans and advances		15,584,506	3,490,903	(37,805,101)
Increase/(Decrease) in trade payables and current financial liabilities		4,503,998	17,206,986	(3,277,736)
Increase/(Decrease) in provisions		(2,336,302)	(13,781,638)	4,107,410
Operating profit after working capital changes		4,765,165	8,403,002	5,442,311
Direct taxes paid (net of refunds)		(11,994,007)	(6,811,001)	(11,955,637)
Net cash generated from operating activities	(A)	(7,228,842)	1,592,001	(6,513,326)
Cash flow from investing activities				
Payment towards capital expenditure		-	(6,509,024)	(7,211,660)
Net cash (used in) investing activities	(B)	-	(6,509,024)	(7,211,660)
Cash flow from financing activities				
Advance received from related party		-	-	11,470,239
Net cash generated from financing activities	(C)	-	-	11,470,239
Net increase in cash and cash equivalents (A + B + C)		(7,228,842)	(4,917,023)	(2,254,747)
Cash and cash equivalents at the beginning of the reporting period/year	•	9,423,033	11,677,780	11,677,780
Cash and cash equivalents on acquisition				
Cash and cash equivalents at the end of the reporting period/year		2,194,191	6,760,757	9,423,033
			As at	As at
		June 30, 2018	June 30, 2017	March 31, 2018
		(In ₹)	(In ₹)	(In ₹)
Components of cash and cash equivalents				
Balances with banks		0.404.45	0.700	
on current account		2,194,191	6,760,757	9,423,033
Cash and cash equivalents as per note 9	=	2,194,191	6,760,757	9,423,033
Summary of significant accounting policies. (refer note 3)				

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For JOSHI APTE & Co. Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Systems Israel Ltd.

per C.K. Joshi

Partner Membership No. 030428

Place: Pune Date: July 27, 2018 Thomas Klein Director Sudhir Kulkarni Director

Place: Santa Clara, USA Place: Pune
Date: July 27, 2018 Date: July 27, 2018

# STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED JUNE 30, 2018

# A. Equity Share Capital (Refer note 4)

(In ₹)

Balance as at April 1, 2018	Changes in equity share capital during the year	Balance as at June 30, 2018
6,776,292	•	6,776,292
6,776,292	•	6,776,292

(In ₹)

Balance as at April 1, 2017	Changes in equity share capital during the period	Balance as at June 30, 2017
6,776,292	-	6,776,292
6,776,292	-	6,776,292

(In ₹)

Balance as at April 1, 2017	Changes in equity share capital during the period	Balance as at March 31, 2018
6,776,292	-	6,776,292
6,776,292	-	6,776,292

The Company issued 3,867,400 ordinary shares (face value NIS 0.10) of which 100 shares were issued for no consideration

# STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED JUNE 30, 2018

# **B.** Other Equity

(In ₹)

Particulars	Reserves and surplus	Items of other comprehensive income	Total
	Retained earnings	Foreign currency translation reserve	
Balance as at April 1, 2018	73,380,052	1,862,836	75,242,888
Net profit for the year	2,465,689	420,894	2,886,583
Balance at June 30, 2018	75,845,741	2,283,730	78,129,471

(In ₹)

	Reserves and surplus	Items of other comprehensive income	( ८)
Particulars	Retained earnings	Remeasurements of the defined benefit liabilities / asset	Total
Balance as at April 1, 2017	32,376,999	131,518	32,508,517
Net profit for the period	11,383,053	1,370,410	12,753,463
Balance at June 30, 2017	43,760,052	1,501,928	45,261,980

(In ₹)

Particulars	Reserves and surplus	Items of other comprehensive income	Total
	Retained earnings	Foreign currency translation reserve	
Balance as at April 1, 2017	32,376,999	131,518	32,508,517
Net profit for the year	41,003,053	1,731,318	42,734,371
Balance at March 31, 2018	73,380,052	1,862,836	75,242,888

As per our report of even date

For JOSHI APTE & Co. Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Systems Israel Ltd.

Partner
Membership No. 030428

per C.K. Joshi

Thomas Klein Sudhir Kulkarni Director Director

Place: Pune Place: Santa Clara, USA Place: Pune
Date: July 27, 2018 Date: July 27, 2018 Date: July 27, 2018

Page 5 of 22

# Notes forming part of condensed financial statements

#### 1. Nature of operations

Persistent Systems Israel Ltd. was incorporated on February 9, 2016 as a wholly owned subsidiary of Persistent Systems Inc. The Company has adopted indirect sales model, with services revenue being billed to Persistent Systems Inc. Sale of services are then contracted between Persistent Systems Inc. and customers. The Company commenced its operations from June 1, 2016.

#### 2. Basis of preparation

The financial statements of the Company have been prepared on an accrual basis and under the historical cost convention except for certain financial instruments and equity settled employee stock options which have been measured at fair value. Historical cost is generally based on the fair value of consideration given in exchange of goods and services. The accounting policies are consistently applied by the Company during the period and are consistent with those used in previous year except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

#### Statement of compliance

In accordance with the notification issued by the Ministry of Corporate Affairs, the Company has adopted Indian Accounting Standards (referred to as "Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 with effect from April 1, 2016. These financial statements have been prepared in accordance with Ind AS 34 Interim Financial Reporting for the quarter ended June 30, 2018 as notified under the Companies (Indian Accounting Standards) Rules, 2015 read with Section 133 of the Companies Act, 2013.

#### 3. Summary of significant accounting policies

#### (a) Use of estimates

The preparation of the financial statements are in conformity with the recognition and measurement principles of Ind AS requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities at the end of period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

# **Critical accounting estimates**

# i. Revenue recognition

The Company uses the percentage-of-completion method in accounting for its fixed-price contracts. Use of the percentage-of-completion method requires the Company to estimate the efforts or costs expended to date as a proportion of the total efforts or costs to be expended. Efforts or costs expended have been used to measure progress towards completion. Provisions for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the expected contract estimates at the reporting date.

# ii. Income taxes

The Company's major tax jurisdictions is Israel. Significant judgements are involved in determining the provision for income taxes

# iii. Property, plant and equipment

Property, plant and equipment represent a significant proportion of the asset base of the Company. The charge in respect of depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Company's assets are determined by management at the time the asset is acquired and reviewed periodically. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology.

# iv. Provisions

Provisions are determined based on the best estimate required to settle the obligation at the reporting date. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

#### (b) Accounting year

The accounting year of the Company is from January 01 to December 31. These financial statements have been prepared only for the purpose of consolidation.

# Notes forming part of condensed financial statements

#### (c) Functional currency

The Company's functional currency is New Israeli Shekel.

#### (d) Property, Plant and Equipment

Property, Plant and Equipment are stated at cost, less accumulated depreciation and accumulated impairment losses, if any. The cost comprises the purchase price and directly attributable costs of bringing the asset to its working condition for its intended use. Any trade discounts and rebates are deducted in arriving at the purchase price. Capital work-in-progress includes cost of property, plant and equipment that are not ready to be put to use.

Subsequent expenditure related to an item of Property, Plant and Equipment is added to its book value only if it is probable that future economic benefits associated with the item will flow to the Company. All other expenses on existing Property, Plant and Equipment, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of profit and loss for the period during which such expenses are incurred.

Gains or losses arising from disposal of Property, Plant and Equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

#### (e) Intangible assets

Intangible assets including software licenses of enduring nature and contractual rights acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use.

Gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

Research and development cost

Research costs are expensed as incurred. Development expenditure incurred on an individual project is recognized as an intangible asset when the Company can demonstrate:

- technical feasibility of completing the intangible asset so that it will be available for use or sale;
- its intention to complete the asset;
- its ability to use or sell the asset;
- how the asset will generate probable future economic benefits;
- the availability of adequate resources to complete the development and to use or sell the asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during development.

Such development expenditure, until capitalization, is reflected as intangible assets under development.

Following the initial recognition, internally generated intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Amortization of internally generated intangible asset begins when the development is complete and the asset is available for use.

#### (f) Depreciation and amortization

Depreciation on Property, Plant and Equipment is provided using the Straight Line Method ('SLM') over the useful lives of the assets estimated by the management.

The management estimates the useful lives for the Property, Plant and Equipment as follows:

Assets	Useful lives
Buildings*	25 years
Computers	3 years
Computers - Servers and networks*	3 years
Office equipments	5 years
Plant and equipment*	3 to 5 years
Furniture and fixtures*	5 years
Vehicles*	5 years

\*For these classes of assets, based on internal assessment and independent technical evaluation carried out by external valuers the management believes that the useful lives as given above best represent the period over which the management expects to use these assets. Hence the useful lives of these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act 2013.

# Notes forming part of condensed financial statements

Individual assets whose cost does not exceed ₹ 5,000 are fully depreciated in the year of acquisition.

Leasehold land is amortized on straight line basis over the period of the lease. Leasehold improvements are amortized over the period of lease or useful life, whichever is lower.

Intangible assets are amortized on a straight line basis over their estimated useful lives commencing from the day the asset is made available for use.

#### (q) Financial instruments

#### i) Financial assets

Initial recognition and measurement

Financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Subsequent measurement

For the purpose of subsequent measurement, financial assets are classified as:

#### - Financial assets at amortized cost

Financial assets that are held within a business model whose objective is to hold assets for collecting contractual cash flows and whose contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding are subsequently measured at amortized cost using the effective interest rate method. The change in measurements are recognized as finance income in the statement of profit and loss.

#### Financial assets at fair value through other comprehensive income (FVTOCI)

Financial assets that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling the financial assets and the assets' contractual cash flows represent solely payments of principal and interest on the principal amount outstanding are subsequently measured at fair value. Fair value movements are recognized in other comprehensive income.

# Financial assets at fair value through profit or loss (FVTPL)

Any financial assets which does not meet the criteria for categorization as financial instruments at amortized cost or as FVTOCI, is classified as financial assets at FVTPL. Financial assets included within the FVTPL category are subsequently measured at fair value with all changes recognized in the statement of profit and loss.

#### ii) Financial liabilities

Initial recognition and measurement

Financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Subsequent measurement

For the purpose of subsequent measurement, financial liabilities are classified as:

#### - Financial liabilities at amortized cost

Financial liabilities such as loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. The change in measurements are recognized as finance costs in the statement of profit and loss.

# - Financial liabilities at fair value through profit or loss (FVTPL)

Financial liabilities include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss if the recognition criteria as per Ind AS 109 are satisfied. Gains or losses on liabilities held for trading are recognized in statement of profit and loss. Fair value gains or losses on liabilities designated as FVTPL attributable to changes in own credit risk are recognized in other comprehensive income. All other changes in fair value of liabilities designated as FVTPL are recognized in the statement of profit and loss. The Company has not designated any financial liability as at FVTPL.

# iii) Impairment

# Notes forming part of condensed financial statements

#### i) Financial assets

The Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on financial assets measured at amortized cost and financial assets that are debts instruments and are measured at fair value through other comprehensive income (FVTOCI). ECL is the difference between contractual cash flows that are due and the cash flows that the Company expects to receive, discounted at the original effective interest rate.

For trade receivables, the Company recognizes impairment loss allowance based on lifetime ECL at each reporting date, right from its initial recognition. For other financial assets, the Company determines whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12 month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used.

#### ii) Non-financial assets

The carrying amounts of Property, Plant and Equipment and Goodwill are reviewed at each balance sheet date or whenever there is any indication of impairment based on internal/external factors. If any indications exist, the Company estimates the asset's recoverable amount.

Recoverable amount of intangible under development that is not yet available for use is estimated at least at each financial period / year end even if there is no indication that the asset is impaired.

An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

### (h) Borrowing costs

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrowing costs directly attributable to the acquisition, construction or development of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period/ year they occur.

#### (i) Leases

#### Where the Company is a lessee

Leases that transfers substantially all the risks and rewards incidental to ownership to the Company are classified as finance leases.

Finance leases are capitalized at the lower of the inception date fair value of the leased assets and the present value of the minimum lease payments.

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases.

Operating lease payments are recognized as an expense in the statement of profit and loss as per the terms of the lease agreements.

#### (j) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable taking into account the amount of any trade discounts and volume rebates allowed by the Company. Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

#### (i) Income from sale of software services and products

Effective April 1, 2018, the Company adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative catch-up transition method, applied to contracts that were not completed as of April 1, 2018. In accordance with the cumulative catch-up transition method, the previous period's/ year's amounts have not been retrospectively adjusted. The following is a summary of new and/or revised significant accounting policies related to revenue recognition. The effect on adoption of Ind AS 115 was insignificant.

The company derives revenues primarily from IT services comprising of software development and related services and from the licensing of software products.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration expected to receive in exchange for those products or services.

Arrangements with customers for software related services are either on a time-and-material or a fixed-price basis.

## Notes forming part of condensed financial statements

Revenue on time-and-material contracts are recognized as and when the related services are performed. Revenue from fixed-price contracts, where the performance obligations are satisfied over time and where there is no uncertainty as to measurement or collectability of consideration, is recognized as per the percentage-of-completion method. When there is uncertainty as to measurement or ultimate collectability, revenue recognition is postponed until such uncertainty is resolved.

Revenue from licenses where the customer obtains a "right to use" the licenses is recognized at the time the license is made available to the customer. Revenue from licenses where the customer obtains a "right to access" is recognized over the access period.

The company has applied the principles under Ind AS 115 to account for revenues from these performance obligations.

When support services are provided in conjunction with the licensing arrangement and the license and the support services have been identified as two separate performance obligations, the transaction price for such contracts are allocated to each performance obligation of the contract based on their relative standalone selling prices Maintenance revenue is recognized proportionately over the period in which the services are rendered.

Revenue from royalty is recognized in accordance with the terms of the relevant agreements.

The company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the proportionate allocation of the discounts amount to each of the underlying performance obligation that corresponds to the progress by the customer towards earning the discount. Also, when the level of discount varies with increases in levels of revenue transactions, the Company recognizes the liability based on its estimate of the customer's future purchases. If it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably, then discount is not recognized until the payment is probable and the amount can be estimated reliably. The company recognizes changes in the estimated amount of obligations for discounts in the period in which the change occurs.

Unbilled revenue represents revenue recognized in relation to work done until the balance sheet date for which billing has not taken place.

Unearned revenue represents the billing in respect of contracts for which the revenue is not recognized.

The Company collects value added taxes (VAT) on behalf of the government and, therefore, it is not an economic benefit flowing to the Company. Hence, it is excluded from revenue.

#### (ii) Interest

Interest income is recognized on a time proportion basis taking into account the carrying amount and the effective interest rate. Interest income is included under the head 'Other income' in the statement of profit and loss.

#### (iii) Dividend

Dividend income is recognized when the Company's right to receive dividend is established by the reporting date. Dividend income is included under the head 'Other income' in the statement of profit and loss.

# (k) Foreign currency translation

# (i) Foreign currency transactions and balances

# Initial recognition

Foreign currency transactions are recorded in the respective functional currencies of the entities in the Company, by applying to the foreign currency amount the exchange rate between the functional currency and the foreign currency at the date of the transaction.

#### Conversion

Foreign currency monetary items are reported using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates at the date when the values were determined.

# Exchange differences

Exchange differences arising on conversion / settlement of foreign currency monetary items and on foreign currency liabilities relating to property, plant and equipment acquisition are recognized as income or expenses in the period in which they arise.

Forward exchange contracts not intended for trading or speculation purposes, classified as derivative financial

# Notes forming part of condensed financial statements

#### instruments

As per the accounting principles laid down in Ind AS 109 – "Financial Instruments" relating to cash flow hedges, derivative financial instruments which qualify for cash flow hedge accounting are fair valued at balance sheet date and the effective portion of the resultant loss / (gain) is debited / (credited) to the hedge reserve under other comprehensive income and the ineffective portion is recognized to the statement of profit and loss. Derivative financial instruments are carried as forward contract receivable when the fair value is positive and as forward contract payable when the fair value is negative.

Changes in the fair value of derivative instruments that do not qualify for hedge accounting are recognized in the statement of profit and loss as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, or terminated, or exercised, or no longer qualifies for hedge accounting. Any cumulative gain or loss on the hedging instrument recognized in hedge reserve under other comprehensive income is transferred to the statement of profit and loss when the forecasted transaction occurs or affects profit or loss or when a hedged transaction is no longer expected to occur.

# Translation of foreign operations

The Company presents the financial statements in INR which is the functional currency of the parent company.

The assets and liabilities of a foreign operation are translated into the reporting currency (INR) at the exchange rate prevailing at the reporting date. Their statement of profit and loss are translated at exchange rates prevailing at the dates of transactions or weighted average rates, where such rates approximate the exchange rate at the date of transaction. The exchange differences arising on translation are accumulated in the foreign currency translation reserve under other comprehensive income. On disposal of a foreign operation, the accumulated foreign currency translation reserve relating to that foreign operation is recognized in the statement of profit and loss.

#### (I) Retirement and other employee benefits

## (i) Leave encashment

Accumulated leave, which is expected to be utilized within the next twelve months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the reporting date.

The Company presents the entire leave encashment liability as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for twelve months after the reporting date.

# (m) Income taxes

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Israeli Tax Ordinance. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in statement of profit and loss.

Deferred income taxes reflect the impact of temporary differences between tax base of assets and liabilities and their carrying amounts. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences, except deferred tax liability arising from initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, affects neither accounting nor taxable profit/ loss at the time of transaction. Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses, except deferred tax assets arising from initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, affects neither accounting nor taxable profit/ loss at the time of transaction. Deferred tax assets are recognized only to the extent that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available against which such deferred tax assets can be realized.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the same taxable entity and the same taxation authority.

Deferred tax relating to items recognized outside the statement of profit and loss is recognized in co-relation to the underlying transaction either in other comprehensive income or directly in equity.

## Notes forming part of condensed financial statements

#### (n) Earnings per share (EPS)

Basic earnings per share are calculated by dividing the net profit for the period / year attributable to equity shareholders by the weighted average number of equity shares outstanding during the period / year. The weighted average number of equity shares outstanding during the reporting period is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares), if any occurred during the reporting period, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit for the period / year attributable to the equity shareholders and the weighted average number of equity shares outstanding during the period / year, are adjusted for the effects of all dilutive potential equity shares.

The number of shares and potential dilutive equity shares are adjusted retrospectively for all periods presented for any bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.

#### (o) Provisions

A provision is recognized when the Company has a present obligation as a result of past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are determined based on the best estimate required to settle the obligation at the reporting date. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

#### (p) Contingent liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

#### (q) Cash and cash equivalents

Cash and cash equivalents in the cash flow statement comprises of cash at bank, cash in hand and short term deposits with an original maturity period of three months or less.

# Notes forming part of condensed financial statements

# 4. Share capital

	As at June 30, 2018 In ₹	As at June 30, 2017 In ₹	As at March 31, 2018 In ₹
Authorized shares 19,337,000 Ordinary shares of NIS 0.10 each.	NIS 1,933,700	NIS 1,933,700	NIS 1,933,700
- -	NIS 1,933,700	NIS 1,933,700	NIS 1,933,700
Issued, subscribed and paid-up 3,867,400 Ordinary shares of NIS 0.10 each.	6,676,292	6,676,292	6,676,292
Issued, subscribed and fully paid-up share capital	6,676,292	6,676,292	6,676,292

Out of 3,867,400 Ordinary shares of NIS 0.10 each the Company issued 100 ordinary shares for no consideration. All the shares are held by Persistent Systems Inc.

Reconciliation of the shares outstanding at the beginning and at the end of the period.

There is no movement in the shares outstanding at the beginning and at the end of the reporting period.

Notes forming part of condensed financial statements

E 4 D		Diami		Equipment	L
5.1. P	robertv.	Plant	and	Equipment	ľ

(In ₹) Leasehold Computers Plant & Machinery Furniture and fixture Total Improvements Gross block (At cost) 14,200,043 As at April 1, 2018 11,893,679 4,211,551 2,952,264 33,257,537 Additions 21,612.00 - Exchange differences 72,869 61,034 15,150 170,665 As at June 30, 2018 14,272,912 11,954,713 4,233,163 2,967,414 33,428,202 Depreciation and amortization As at April 1, 2018 5,687,494 2,362,527 841,367 606,647 9,498,035 Charge for the period 1,186,380 595,834 211,348 147,722 2,141,284 - Exchange differences 29,186 12,124 4,317 3,113 48,740 2,970,485 As at June 30, 2018 1,057,032 757,482 11,688,059 6,903,060 Net block 8,984,228 21,740,143 7,369,852 3,176,131 2,209,932 As at June 30, 2018 7,369,852 8,984,228 3,176,131 2,209,932 21,740,143 As at March 31, 2018 8,512,549 9,531,152 3,370,184 2,345,617 23,759,502

					(In ₹)
	Computers	Plant & Machinery	Furniture and fixture	Leasehold Improvements	Total
Gross block (At cost)					
As at April 1, 2017	12,850,738	654,151	-	1,814,164	15,319,053
Additions	764,696	10,384,895	4,159,172	1,048,837	16,357,600
- Exchange differences	448,284	22,818	-	63,286	534,388
As at June 30, 2017	14,063,718	11,061,864	4,159,172	2,926,287	32,211,041
Depreciation and amortization					
As at April 1, 2017	917,526	5,014	-	21,340	943,880
Charge for the period	1,164,375	538,955	206,990	140,600	2,050,920
- Exchange differences	32,007	174	-	745	32,926
As at June 30, 2017	2,113,908	544,143	206,990	162,685	3,027,726
Net block					
As at June 30, 2017	11,949,810	10,517,721	3,952,182	2,763,602	29,183,315
As at March 31, 2017	11,933,212	649,137	, , <u>, , , , , , , , , , , , , , , , , </u>	1,792,824	14,375,173

					(In ₹)
	Computers	Plant & Machinery	Furniture and fixture	Leasehold Improvements	Total
Gross block (At cost)					
As at April 1, 2017	12,850,738	654,151	-	1,814,164	15,319,053
Additions	782,961	11,210,700	4,211,551	1,058,148	17,263,360
- Exchange differences	566,344	28,828	-	79,952	675,124
As at March 31, 2018	14,200,043	11,893,679	4,211,551	2,952,264	33,257,537
Depreciation and amortization					
As at April 1, 2017	917,526	5,014	-	21,340	943,880
Charge for the period	4,729,532	2,357,293	841,367	584,366	8,512,558
- Exchange differences	40,436	220	-	941	41,597
As at March 31, 2018	5,687,494	2,362,527	841,367	606,647	9,498,035
Net block	8,512,549	9,531,152	3,370,184	2,345,617	23,759,502
As at March 31, 2018	8,512,549	9,531,152	3,370,184	2,345,617	23,759,502
As at March 31, 2017	11,933,212	649,137	-	1,792,824	14,375,173

Persistent Systems Israel Ltd. Notes forming part of condensed financial statements		
5.2. Other Intangible assets		(In ₹
•	Software	Total
Gross block (At cost)		
as at April 1, 2018	2,449,921	1 2,449,921
Additions Exchange differences	- 12,572	- 2 12,572
As at June 30, 2018	2,462,493	
Danuariation and amoutination		
Depreciation and amortization As at April 1, 2018	908,585	908,585
Charge for the period	204,695	
Exchange differences	4,662	2 4,662
As at June 30, 2018	1,117,942	2 1,117,942
Net block	1,344,551	I 1,344,551
As at June 30, 2018	1,344,551	1,344,551
As at March 31, 2018	1,541,336	1,541,336
		(In ₹
	Software	Total
Gross block (At cost)		
As at April 1, 2017	2,346,508	3 2,346,508
Additions	-	- 01.056
Exchange differences As at June 30, 2017	81,856 <b>2,428,36</b> 4	
5 at 5 an 5 50, 25 f f		2,420,004
Depreciation and amortization	07.07	07.070
As at April 1, 2017 Charge for the period	87,873 201,858	
Exchange differences	3,065	
As at June 30, 2017	292,796	
Net block		
As at June 30, 2017	2,135,568	3 2,135,568
As at March 31, 2017	2,258,638	2,258,635
		(In ₹
	Software	Total
Gross block (At cost)		
As at April 1, 2017	2,346,508	3 2,346,508
Additions Exchange differences	- 103,413	- 3 103,413
As at March 31, 2018	2,449,921	
Depreciation and amortization As at April 1, 2017	87,873	87,873
Charge for the period	816,839	
Exchange differences	3,873	
As at March 31, 2018	908,585	908,585
let block	1,541,336	5 1,541,336
As at March 31, 2018	1,541,336	
As at March 31, 2017	2,258,638	5 2,258,635
5.3 Depreciation and amortization expense		
• • • • • • • • • • • • • • • • • • • •		(In ₹
	For the quarter ended	For the year ended
Property, Plant and Equipment	June 30, 2018         June 30, 201           2,141,284         2,050,920	
ntangible assets	204,695 201,858	
-	2,345,979 2,252,778	

Persistent Systems Israel Ltd.
Notes forming part of condensed financial statements

# 6. Deferred tax assets (net)

	As at	As at	As at
	June 30, 2018	June 30, 2017	March 31, 2018
	(In ₹)	(In ₹)	(In ₹
Deferred tax liabilities			
Differences in book values and tax base values of property, plant and equipment and other intangible assets.	-	774,488	-
Others	-	-	-
	-	774,488	-
Deferred tax assets			
Differences in book values and tax base values of property, plant and equipment and other intangible assets.	248,652	-	18,715
Provision for leave encashment	5,995,794	5,097,261	5,328,991
Provision for performance and retention bonus	556,840	999,005	1,597,442
	6,801,286	6,096,266	6,945,148
Deferred tax assets (net)	6,801,286	5,321,778	6,945,148
7. Other Non-Current Assets			
	As at	As at	As at
	June 30, 2018	June 30, 2017	March 31, 2018
	(In ₹)	(In ₹)	(In ₹)
Security Deposit	14,059	=	13,987
	14,059	-	13,987

Notes forming part of condensed financial statements

#### 8. Trade receivables

	As at	As at	As at
	June 30, 2018	June 30, 2017	March 31, 2018
	(In ₹)	(In ₹)	(In ₹)
Outstanding for a period less than six months from the date they are due for payment			
Unsecured, considered good	177,598,918	151,012,099	149,663,121
Unsecured, considered doubtful	-	-	-
	177,598,918	151,012,099	149,663,121
Less: Provision for doubtful receivables	-	-	-
	177,598,918	151,012,099	149,663,121

#### 9. Cash and cash equivalents

	As at June 30, 2018	As at	at As at	
		June 30, 2018 June 30, 2017 (In ₹) (In ₹)	March 31, 2018 (In ₹)	
	(In ₹)			
Cash and cash equivalents as presented in cash flow statement				
Balances with banks				
On current accounts	2,194,191	6,760,757	9,423,033	
Cheques in transit	-	-	-	
	2,194,191	6,760,757	9,423,033	

#### 10. Other bank balances

	As at	As at		
	June 30, 2018 In ₹	June 30, 2017 In ₹	March 31, 2018 In ₹	
Deposits with Others  On deposit account with original maturity for more than three months but less than twelve months*	7,591,725	7,486,506	7,552,967	
	7,591,725	7,486,506	7,552,967	

<sup>\*</sup> Out of the balance, fixed deposits of ₹ 7,591,725 (Previous period- ₹ 7,486,506/-, Previous year ₹ 7,552,967/- ) have been earmarked against bank guarantees availed by the Company.

#### 11. Other current financial assets

	As at	As at	As at
	June 30, 2018	June 30, 2017	March 31, 2018
	(In ₹)	(In ₹)	(In ₹)
Advance to related parties (Unsecured, considered good)			
- Persistent Systems, Ltd	-	12,521	-
Unbilled Revenue	21,989,141	-	37,517,327
	21,989,141	12,521	37,517,327

#### 12. Other current assets

	As at June 30, 2018 (In ₹)	As at June 30, 2017 (In ₹)	As at March 31, 2018 (In ₹)
Advances recoverable in cash or kind or for value to be received	4,922,622	167,967	4,770,936
VAT receivable (net)	-	1,033,764	208,006
	4,922,622	1,201,731	4,978,942

Persistent Systems Israel Ltd.

Notes forming part of condensed financial statements

# 13. Trade payables

As at	As at	As at
June 30, 2018	June 30, 2017	March 31, 2018
(In ₹)	(In ₹)	(In ₹)
4,657,997	10,709,381	5,221,432
4,657,997	10,709,381	5,221,432
As at	As at	As at
June 30, 2018	June 30, 2017	March 31, 2018
(In ₹)	(In ₹)	(In ₹)
89,076,930	72,647,337	84,783,752
140,579	-	26,082
89,217,509	72,647,337	84,809,834
As at	As at	As at
June 30, 2018	June 30, 2017	March 31, 2018
(In ₹)	(In ₹)	(In ₹)
21,158,372	31,839,208	16,816,353
610,917		-
21,769,289	31,839,208	16,816,353
21,769,289	31	,839,208
	June 30, 2018 (In ₹) 4,657,997 4,657,997  As at June 30, 2018 (In ₹)  89,076,930 140,579 89,217,509  As at June 30, 2018 (In ₹)  21,158,372 610,917	June 30, 2018

	As at June 30, 2018 (In ₹)	As at June 30, 2017 (In ₹)	As at March 31, 2018 (In ₹)
Provision for employee benefits			
- Leave encashment	37,473,719	21,238,593	33,306,203
- Other employee benefits	3,480,108	4,162,488	9,983,926
	40,953,827	25,401,081	43,290,129

Notes forming part of condensed financial statements

# 17. Revenue from operations

	For the quarte	For the quarter ended	
	June 30, 2018	June 30, 2017	March 31, 2018
	(In ₹)	(In ₹)	(In ₹)
Software services	128,159,799	146,036,770	544,537,824
	128,159,799	146,036,770	544,537,824

#### 18. Other income

	For the quarter ended		For the year ended	
	June 30, 2018 (In ₹)	June 30, 2017 (In ₹)	March 31, 2018 (In ₹)	
Foreign exchange gain (net)	=	2,872,959	2,951,221	
Excess provision in respect of earlier periods/ years written back	=	=	851,300	
Miscellaneous income	=	156,305	215,618	
	-	3,029,264	4,018,139	

# 19. Personnel expenses

	For the quarter ended		For the year ended
	June 30, 2018	June 30, 2017	March 31, 2018
	(In ₹)	(In ₹)	(In ₹)
19.1. Employee benefits expense			
Salaries, wages and bonus	106,710,138	114,881,525	434,037,873
Staff welfare and benefits	2,415,464	2,411,779	9,914,569
	109,125,602	117,293,304	443,952,442
19.2. Cost of technical professionals			
Technical professionals - others	1,112,743	1,080,545	4,321,992
	1,112,743	1,080,545	4,321,992
	110,238,345	118,373,849	448,274,434

Notes forming part of condensed financial statements

# 20. Other expenses

	For the quarter	For the year ended	
	June 30, 2018	June 30, 2017	March 31, 2018
	(In ₹)	(In ₹)	(In ₹)
Travelling and conveyance	989,226	411,611	2,827,367
Electricity expenses (net)	119,968	696,861	1,200,993
Internet link expenses	264,535	316,748	1,125,362
Communication expenses	57,007	53,060	243,596
Training and seminars	-		331,603
Purchase of software licenses and support expenses	464,179	2,470,832	7,974,493
Rent	4,264,249	3,938,503	15,386,935
Insurance	80,051	109,736	355,896
Rates, Fees and professional tax	840,340	1,126,714	4,183,499
Legal and professional fees	751,096	750,372	3,898,765
Repairs and maintenance			
- Plant and Machinery	17,398	-	108,001
- Buildings	28,118	242,932	344,378
- Others	-	73,941	162,191
Computer consumables	-	11,424	35,643
Auditors' remuneration	227,107	217,959	874,619
Books, memberships, subscriptions	-	-	4,269
Foreign exchange loss (net)	3,857,157		-
Miscellaneous expenses	679,699	1,038,231	3,081,366
•	12,640,130	11,458,924	42,138,976

Persistent Systems Israel Ltd.

Notes forming part of condensed financial statements

# 21. Earnings per equity share

		For the quarter ended		For the year ended	
		June 30, 2018	June 30, 2017	March 31, 2018	
Numerator for Basic and Diluted EPS  Net Profit after tax (In ₹)	(A)	2,465,689	11,383,053	41,003,053	
Denominator for Basic EPS Weighted average number of equity shares	(B)	3,867,400	3,867,400	3,867,400	
Denominator for Diluted EPS Number of equity shares	(C)	3,867,400	3,867,400	3,867,400	
Basic Earnings per share of face value of NIS 0.10 each (In ₹)	(A/B)	0.64	2.94	10.60	
Diluted Earnings per share of face value of NIS 0.10 each (In ₹)	(A/C)	0.64	2.94	10.60	

	For the quarter ended		For the year ended
	June 30, 2018	June 30, 2017	March 31, 2018
Number of shares considered as basic weighted average shares outstanding	3,867,400	3,867,400	3,867,400
Add: Effect of dilutive issues of stock options	-	-	-
Number of shares considered as weighted average shares and potential shares outstanding	3,867,400	3,867,400	3,867,400

# Notes forming part of condensed financial statements

#### 22. Contingent liabilities:

The Company does not have any contingent liability as on June 30, 2018 (March 31, 2018 - ₹ Nil).

#### 23. Capital Commitments:

The estimated amount of contracts remaining to be executed on Capital account and not provided for, net of advances is ₹ Nil (March 2018 – Rs. Nil).

- 24. The financial statements are presented in ₹ except for per share information or as otherwise stated.
- 25. Previous period's figures have been regrouped where necessary to conform to current period's classification.

As per our report of even date

For Joshi Apte & Co., Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Systems Israel Ltd.

per C.K. Joshi Partner

Membership No.030428

Thomas Klein Director

Sudhir Kulkarni

Director

Place: Pune

Date: July 27, 2018

Place: Santa Clara, USA

Date: July 27, 2018

Place: Pune

Date: July 27, 2018