Revenue Cycle Optimization

Manage referrals, pre-authorization, eligibility verification and claims submission.

Healthcare systems face significant Revenue Cycle Management challenges, especially with revenue leakage due to missed referrals, lack of prior authorizations, incorrect claims verifications, delays in the approval process, and data inconsistency. These are leading to delays in collections, write-offs, additional adjudication efforts impacting the bottom-line. These issues originate from disjointed process workflow, poorly designed processes, legacy systems, and manual operations.

Persistent and Appian have partnered to offer a simple solution to automate and optimize your revenue cycle process for patient referral, eligibility check, and prior authorization. Revenue Cycle Optimization (RCO) solution is helping health systems save millions in radiology, high-value medication.

Solutions, Benefits and Business Impact

<table>
<thead>
<tr>
<th>Solutions</th>
<th>Benefits</th>
<th>Business Impact</th>
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<tbody>
<tr>
<td>Automated Patient Referral</td>
<td>Manage all referrals from a single dashboard</td>
<td>3x Increase in referral conversions 100% Automated workflow</td>
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<td>Prior Authorization</td>
<td>Reduced denial or delay of payments</td>
<td>50%+ Faster payments 3x Reduced wait time</td>
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<tr>
<td>Automated Claims and Clearance</td>
<td>Automate end-to-end claims and clearance process</td>
<td>&lt; 5% Reduced denials 95% Reduced rework</td>
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<tr>
<td>Appointment Scheduling and Management</td>
<td>Self Service appointment booking and rescheduling with reminders</td>
<td>100% Automated</td>
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Value Proposition

**Easy to use interface for health system team to interact with primary care provider and patient**

**Deliver better experience with automated eligibility checks, medical necessity checks**

**Simple and automated end-to-end process flow to manage referrals, pre-authorization and schedules for your health system**

Revenue Cycle Optimization build on Appian

**PoC and Timeline**

- Assessment and design workshop — **PoC and proof of value** — Define KPI and success metrics — Talk to our experts, understand industry benchmarking

- **2 weeks**

Ready to explore how we can transform your revenue cycle optimization needs quickly and efficiently? Visit [persistent.com](http://persistent.com) and request a demo and ROI assessment for your organization

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About Persistent

With 12,000+ employees around the world, Persistent Systems (BSE & NSE: PERSISTENT) is a global solutions leader delivering digital business acceleration, enterprise modernization, and next-generation product engineering across industries and geographies. Uniquely combining technology innovation with process transformation, we drive transformational programs with industry leaders to deliver patient-centric care.

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