

Starfish Associates, LLC**BALANCE SHEET AS AT MARCH 31, 2025**

	Notes	As at March 31, 2025 (In ₹'000)
ASSETS		
Non-current assets		
Property, Plant and Equipment	5.1	-
Financial assets		
Other non current financial assets	6	-
Deferred tax assets (net)	7	-
Current assets		
Financial Assets		
- Trade receivables	8	138,568.25
- Cash and cash equivalents	9	183,267.76
- Other current financial assets	10	10,085.31
Other current assets	11	-
		331,921.32
TOTAL		331,921.32
EQUITY AND LIABILITIES		
EQUITY		
Equity share capital	4	2,230.86
Other equity		(17,339.09)
		(15,108.23)
LIABILITIES		
Current liabilities		
Financial liabilities		
- Trade payables	12	204,308.57
Other current liabilities	13	142,720.98
Provisions	14	-
Current tax liabilities (net)		-
		347,029.55
TOTAL		331,921.32
Summary of material accounting policy information	3	

The accompanying notes are an integral part of the financial statements

As per our report of even date

For JOSHI APTE & Co.
Firm registration no. 104370W
Chartered Accountants

For and on behalf of the Board of Directors of
Starfish Associates, LLC

per Tejashree Joshi
Partner
Membership No. 139807

Place: India
Date: April 21, 2025


Sandeep Kalra (Apr 21, 2025 07:07 PDT)
Sandeep Kalra
Manager-CEO

Place: USA
Date: April 21, 2025


Tom Klein (Apr 21, 2025 08:57 PDT)
Thomas Klein
Manager

Place: USA
Date: April 21, 2025

Starfish Associates, LLC**STATEMENT OF PROFIT AND LOSS FOR THE PERIOD ENDED MARCH 31, 2025**

	Notes	For the period ended March 31, 2025 (In ₹'000)
Income		
Revenue from operations	15	470,503.24
Other income	16	1,677.17
Total income (A)		472,180.41
Expenses		
Employee benefits expense	17.1	155,544.30
Cost of technical professionals	17.2	260,326.45
Depreciation and amortization expense	5.2	-
Other expenses	18	18,140.69
Total expenses (B)		434,011.44
Profit/(loss) before tax (A - B)		38,168.97
Tax expense		
Current tax		-
Tax credit in respect of earlier years		-
Deferred tax charge / (credit)		-
Total tax expense		-
Net profit/(loss) for the Period (C)		38,168.97
Other comprehensive income		
Items that may be reclassified to profit or loss (D)		
- Exchange differences in translating the financial statements of foreign operations		(829.61)
		(829.61)
Total comprehensive income for the Period (C) + (D)		37,339.36
Summary of material accounting policy information	3	

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Starfish Associates, LLC**CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2025**

	For the period ended March 31, 2025 (In ₹'000)
Cash flow from operating activities	
Profit / (loss) before tax	38,168.97
Adjustments for:	
Interest income	(1,677.17)
Unrealised exchange (gain)/ loss (net)	44.40
Foreign Currency Translation Reserve	(829.61)
Operating profit before working capital changes	35,706.59
Movements in working capital :	
(Increase)/Decrease in trade receivables	(50,228.16)
(Increase)/ Decrease in other current assets (including financial assets)	13,300.77
(Increase) / Decrease in other non current assets	1,212.79
Increase/(Decrease) in trade payables and current liabilities	126,475.02
Increase/(Decrease) in provisions	-
Operating profit after working capital changes	126,467.01
Direct taxes paid (net of refunds)	-
Net cash generated from operating activities	(A) 126,467.01
Cash flows from investing activities	
Interest received	1,677.17
Net cash (used in) investing activities	(B) 1,677.17
Cash flows from financing activities	
Proceeds from issuance of share capital	-
Net cash (used in) financing activities	(C) -
Net (Decrease)/ increase in cash and cash equivalents (A + B + C)	128,144.18
Cash and cash equivalents at the beginning of the period	55,123.58
Cash and cash equivalents at the end of the Period	183,267.76
Components of cash and cash equivalents	
Balances with banks	
On current accounts	183,267.76
Cash and cash equivalents as per note 9	183,267.76

Summary of material accounting policy information

3

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Starfish Associates, LLC**STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2025****A. Equity share capital (refer Note 4)****(In ₹'000)**

Balance as at August 1, 2024	Changes in Equity Share Capital due to prior period errors	Changes in equity share capital during the period	Balance as at March 31, 2025
2,230.86	-	-	2,230.86

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Starfish Associates, LLC**STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2025****B. Other equity****(In ₹'000)**

Particulars	<u>Reserves and surplus</u>	<u>Items of other comprehensive income</u>	Total
	Retained earnings	Foreign currency translation reserve	
Balance as at August 1, 2024	(54,678.46)	-	(54,678.46)
Net Profit/(Loss) for the period	38,168.97	-	38,168.97
Other Comprehensive income for the period	-	(829.61)	(829.61)
Balance as at March 31, 2025	(16,509.49)	(829.61)	(17,339.09)

Nature and purpose of reserves**a) Foreign currency translation reserve**

The exchange differences arising from the translation of financial statements of foreign operations with functional currency other than Indian rupees is recognised in other comprehensive income and is presented under equity in the foreign currency translation reserve.

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Starfish Associates, LLC

Notes forming part of financial statements

1. Nature of operations

Starfish Associates, LLC, USA has become a wholly owned subsidiary of Persistent Systems Inc. effective from August 1, 2024, upon completion of the necessary customary closing condition.

Starfish Associates, LLC provides communication management automation solution for multi-vendor unified communications(UC) and contact centers(CC) systems. Starfish Associates is known for its intelligent integration hub and workflow engine that seamlessly connects an array of business applications and communication systems, significantly enhancing multi-vendor communication management.

2. Basis of preparation

The financial statements of the Company have been prepared on an accrual basis and under the historical cost convention except for certain financial instruments and equity settled employee stock options which have been measured at fair value. Historical cost is generally based on the fair value of consideration given in exchange of goods and services. The accounting policies are applied by the company during the period except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

In accordance with the notification issued by the Ministry of Corporate Affairs, the Company has adopted Indian Accounting Standards (referred to as "Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 with effect from April 1, 2016. These financial statements have been prepared in accordance with Ind AS as notified under the Companies (Indian Accounting Standards) Rules, 2015 read with Section 133 of the Companies Act, 2013 for the year ended March 31, 2025. The financial statements are presented in ₹ Thousand.

The accompanying financial statements have been prepared solely to assist the management of Persistent Systems Limited in preparation of its consolidated financial statements for the period ended March 31, 2025.

3. Material accounting policy information

3.1 Accounting year

The accounting year of the company is from April 1 to March 31. These financial statements have been prepared only for the purpose of consolidation.

3.2 Functional currency

- a) The Company's functional currency is USD.
- b) To facilitate consolidation in holding company, these financial statements are presented in INR, which is the presentation currency. The results and balances are translated from functional currency to presentation currency using the following procedure:
 - i. All assets and liabilities are translated at the closing rate as at the date of the balance sheet;
 - ii. All income and expense items are translated at the average exchange rates for the period/year;
 - iii. The equity share capital is translated on the date of transaction;
 - iv. The exchange differences arising out of the year end conversion are recognised in Other Comprehensive Income and the said amount is shown under the head "Other Equity".

3.3 Use of estimates and judgements

The preparation of the financial statements in conformity with Ind AS requires the management to make estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent assets and liabilities at the end of reporting period. The application of accounting policies that require critical accounting estimates involving complex and subjective judgements and the use of accounting assumptions in these financial statements have been disclosed appropriately. Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as per management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material their effects are disclosed in the notes to the financial statements.

3.4 Critical accounting estimates**a) Revenue recognition**

The Company uses the percentage-of-completion method in accounting for its fixed-price contracts. Use of the percentage-of-completion method requires the Company to estimate the efforts or costs expended to date as a proportion of the total efforts or costs to be expended. Efforts or costs expended have been used to measure progress towards completion. Provisions for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the expected contract estimates at the reporting date.

Further, the Company uses significant judgement while determining the transaction price allocated to performance obligations using the expected cost plus margin approach.

In respect of the contracts where the transaction price is payable as royalty at pre-defined percentage of customer revenue and bearing in mind, the time gap between the close of the accounting period and availability of the revenue report from the customer, the Company is required to use its judgement to ascertain the income from royalty on the basis of historical trends of customer revenue.

b) Income taxes

The Company's major tax jurisdictions is US. Significant judgements are involved in determining the provision for income taxes.

A deferred tax is recognised to the extent that it is probable that future taxable profits are available against which deductible temporary differences and tax losses be utilised. The management evaluates if the deferred tax assets will be realised in future considering the historical taxable income, scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies. While the Management believes that the Company will realise the deferred tax assets, the amount of deferred tax asset realisable could be reduced in the near term if estimates of future taxable income during the carry forward period are reduced.

c) Property, plant and equipment

Property, plant and equipment represent a significant proportion of the asset base of the Company. The charge in respect of depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Company's assets are determined by management at the time the asset is acquired and reviewed periodically. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology.

d) Provisions and contingent liabilities

Provisions are determined based on the best estimate required to settle the obligation at the reporting date. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates. The company uses significant judgements to assess contingent liabilities.

3.5 Summary of significant accounting policies**a) Current versus non-current classification**

All assets and liabilities have been classified as current or non-current as per the Company's operating cycle and other criteria set out in the Schedule III of the Act. Operating cycle is the time between the acquisition of resources / assets for processing and their realisation in cash and cash equivalents. Based on the nature of products / services and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months.

b) Property, Plant and Equipment

Property, Plant and Equipment are stated at cost, less accumulated depreciation and impairment losses, if any. The cost comprises the purchase price and any attributable costs of bringing the asset to its working condition for its intended use. Any trade discounts and rebates are deducted in arriving at the purchase price. Capital work-in-progress includes cost of Property, Plant and Equipment that are not ready to be put to use.

Subsequent expenditure related to an item of Property, Plant and Equipment is added to its book value only if it is probable that future economic benefits associated with the item will flow to the Company. All other expenses on existing Property, Plant and Equipment, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of profit and loss for the year during which such expenses are incurred.

Gains or losses arising from disposal of Property, Plant and Equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

c) Leases

Ind AS 116 requires lessees to determine the lease term as the non-cancellable period of a lease adjusted with any option to extend or terminate the lease, if the use of such option is reasonably certain. The Company makes an assessment on the expected lease term on a lease-by-lease basis and thereby assesses whether it is reasonably certain that any options to extend or terminate the contract will be exercised. In evaluating the lease term, the Company considers factors such as any significant leasehold improvements undertaken over the lease term, costs relating to the termination of the lease and the importance of the underlying asset to the Company's operations taking into account the location of the underlying asset and the availability of suitable alternatives. The lease term in future periods is reassessed to ensure that the lease term reflects the current economic circumstances. After considering current and future economic conditions, the Company has concluded that no changes are required to lease periods relating to the existing lease contracts.

d) Intangible assets**i) Acquired intangible assets**

Intangible assets including software licenses of enduring nature and contractual rights acquired separately are measured on initial recognition at cost. Following initial recognition, Intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use.

Gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

ii) Research and development cost

Research costs are expensed as incurred. Development expenditure incurred on an individual project is recognized as an intangible asset when The Company can demonstrate:

- technical feasibility of completing the intangible asset so that it will be available for use or sale;
- its intention to complete the asset and use or sell it;
- its ability to use or sell the asset;
- how the asset will generate probable future economic benefits;
- the availability of adequate resources to complete the development and to use or sell the asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during development.

Starfish Associates, LLC

Notes forming part of financial statements

Such development expenditure, until capitalization, is reflected as intangible assets under development.

Following the initial recognition, internally generated intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Amortization of internally generated intangible asset begins when the development is complete and the asset is available for use.

e) Depreciation and amortization

Depreciation on Property, plant and equipment is provided using the Straight Line Method ('SLM') over the useful lives of the assets estimated by the management.

The management estimates the useful lives for the Property, plant and equipment as follows:

Assets	Useful lives
Computers*	4 years
Computers - Servers and networks*	4 years
Office equipments	5 years

*For these classes of assets, based on internal assessment and independent technical evaluation carried out by external valuers the management believes that the useful lives as given above best represent the period over which the management expects to use these assets. Hence the useful lives of these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act 2013.

Individual assets whose cost does not exceed ₹ 5,000 are fully depreciated in the year of acquisition.

Intangible assets are amortized on a straight line basis over their estimated useful lives commencing from the day the asset is made available for use.

f) Impairment of Property, Plant and Equipment and Other intangible assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors.

Recoverable amount of intangible under development that is not yet available for use is estimated at least at each financial year end even if there is no indication that the asset is impaired.

An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

g) Financial instruments

i) Financial assets

Initial recognition and measurement

Financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Subsequent measurement

For the purpose of subsequent measurement, financial assets are classified as:

Starfish Associates, LLC

Notes forming part of financial statements

Financial assets at amortized cost

Financial assets that are held within a business model whose objective is to hold assets for collecting contractual cash flows and whose contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding are subsequently measured at amortized cost using the effective interest rate method. The change in measurements are recognized as finance income in the statement of profit and loss.

Financial assets at fair value through other comprehensive income (FVTOCI)

Financial assets that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling the financial assets and the assets' contractual cash flows represent solely payments of principal and interest on the principal amount outstanding are subsequently measured at fair value. Fair value movements are recognized in other comprehensive income.

Financial assets at fair value through profit or loss (FVTPL)

Any financial asset which does not meet the criteria for categorization as financial asset at amortized cost or at FVTOCI, is classified as financial asset at FVTPL. Financial assets except derivative contracts included within the FVTPL category are subsequently measured at fair value with all changes recognized in the statement of profit and loss.

ii) Financial liabilities

Initial recognition and measurement

Financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Subsequent measurement

For the purpose of subsequent measurement, financial liabilities are classified as:

Financial liabilities at amortised cost

Financial liabilities are subsequently carried at amortized cost using the effective interest method, except for contingent consideration recognized in a business combination which is subsequently measured at fair value through profit or loss. For trade and other payables maturing within one year from the Balance Sheet date, the carrying amounts approximately.

Financial liabilities at fair value through profit or loss (FVTPL)

Financial liabilities include financial liabilities held for trading and financial liabilities designated upon initial recognition at fair value through profit or loss if the recognition criteria as per Ind AS 109 – “Financial Instruments” are satisfied. Gains or losses on liabilities held for trading are recognized in statement of profit and loss.

Fair value gains or losses on liabilities designated as FVTPL attributable to changes in own credit risk are recognized in other comprehensive income. All other changes in fair value of liabilities designated as FVTPL are recognized in the statement of profit and loss. The Company has not designated any financial liability as FVTPL.

iii) Impairment

a. Financial assets

The Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on financial assets measured at amortized cost and financial assets that are debts instruments and are measured at fair value through other comprehensive income (FVTOCI). ECL is the difference between contractual cash flows that are due and the cash flows that the Company expects to receive, discounted at the original effective interest rate.

Starfish Associates, LLC

Notes forming part of financial statements

For trade receivables, the Company recognizes impairment loss allowance based on lifetime ECL at each reporting date, right from its initial recognition. For other financial assets, the Company determines whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12 month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used.

b. Non-financial assets

The carrying amounts of Property, Plant and Equipment and Goodwill are reviewed at each balance sheet date or whenever there is any indication of impairment based on internal/external factors. If any indications exist, the Company estimates the asset's recoverable amount unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs. If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognised in the statement of profit and loss.

Recoverable amount of intangible under development that is not yet available for use is estimated at least at each financial year end even if there is no indication that the asset is impaired.

An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

h) Borrowing Costs

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangements of borrowings. Borrowing costs directly attributable to the acquisition, construction or development of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as a part of the cost of the respective asset. All other borrowing costs are expensed in the year in which they occur.

i) Leases

The Company assesses at the inception of contract whether a contract is or contains a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

To assess whether a contract conveys the right to control the use of an identified asset, The Company assesses whether:

- i. The contract involves the use of an identified asset;
- ii. The Company has substantially all of the economic benefits from use of the asset through the period of the lease; and
- iii. The Company has the right to direct the use of the asset

Where the Company is a lessee

The Company accounts for each lease component within the contract as a lease separately from non-lease components of the contract and allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

The Company recognises right-of-use asset representing its right to use the underlying asset for the lease term at the lease commencement date. The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset or restoring the underlying asset or site on which it is located.

Starfish Associates, LLC

Notes forming part of financial statements

The right-of-use assets is subsequently measured at cost less any accumulated depreciation, accumulated impairment losses, if any and adjusted for any remeasurement of the lease liability. The right-of-use assets is depreciated using the straight-line method from the commencement date over the shorter of lease term or useful life of right-of-use asset. The estimated useful lives of right-of use assets are determined on the same basis as those of property, plant and equipment.

Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognised in the statement of profit and loss.

The Company measures the lease liability at the present value of the lease payments that are not paid at the commencement date of the lease. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, The Company uses incremental borrowing rate.

The lease payments shall include fixed payments, variable lease payments based on an index or rate, residual value guarantees, exercise price of a purchase option where The Company is reasonably certain to exercise that option and payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

The lease liability is subsequently remeasured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments.

When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or statement of profit and loss if the right-of-use asset is already reduced to zero.

The Company has elected not to apply the requirements of Ind AS 116 to short-term leases of all assets that have a lease term of 12 months or less and leases for which the underlying asset is of low value. The lease expenses associated with these leases are recognized in the statement of profit and loss on a straight line basis.

Where the Company is a lessor

At the inception of the lease, The Company classifies each of its leases as either an operating lease or a finance lease. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases. The Company recognises lease payments received under operating leases as income over the lease term on a straight line basis.

j) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable taking into account the amount of any trade discounts and volume rebates allowed by the Company. Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

The following specific recognition criteria must also be met before revenue is recognized:

i. Income from sale of software licenses and services

The company derives revenues primarily from IT services comprising of software development and related services and from the licensing of software products.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration expected to receive in exchange for those products or services.

Arrangements with customers for software related services are either on a time-and-material or a fixed-price basis.

Starfish Associates, LLC

Notes forming part of financial statements

Revenue on time-and-material contracts are recognized as and when the related services are performed. Revenue from fixed-price contracts, where the performance obligations are satisfied over time and where there is no uncertainty as to measurement or collectability of consideration, is recognized as per the percentage-of-completion method. When there is uncertainty as to measurement or ultimate collectability, revenue recognition is postponed until such uncertainty is resolved.

Revenue from licenses where the customer obtains a "right to use" the licenses is recognized at the time the license is made available to the customer. Revenue from licenses where the customer obtains a "right to access" is recognized over the access period.

The company has applied the principles under Ind AS 115 to account for revenues from these performance obligations.

When support services are provided in conjunction with the licensing arrangement and the license and the support services have been identified as two separate performance obligations, the transaction price for such contracts are allocated to each performance obligation of the contract based on their relative standalone selling prices. Maintenance revenue is recognized proportionately over the period in which the services are rendered.

Revenue from royalty is recognized in accordance with the terms of the relevant agreements.

The company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the proportionate allocation of the discounts amount to each of the underlying performance obligation that corresponds to the progress by the customer towards earning the discount. Also, when the level of discount varies with increases in levels of revenue transactions, the Company recognizes the liability based on its estimate of the customer's future purchases. If it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably, then discount is not recognized until the payment is probable and the amount can be estimated reliably. The company recognizes changes in the estimated amount of obligations for discounts in the period in which the change occurs.

Unbilled revenue represents revenue recognized in relation to work done until the balance sheet date for which billing has not taken place.

Unearned revenue represents the billing in respect of contracts for which the revenue is not recognized.

The Company collects Value Added Taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the Company. Hence, they are excluded from revenue.

In cases where company acts as an agent, the revenue is recognised in form of a commission on delivery of the software licenses.

ii. Interest

Interest income is recognized on a time proportion basis taking into account the carrying amount and the effective interest rate. Interest income is included under the head 'Other income' in the statement of profit and loss.

iii. Dividend

Dividend Income is recognized when the company's right to receive payment is established by the balance sheet date. Dividend income is included under the head 'Other Income' in the statement of profit and loss.

k) Foreign currency translation

i) Foreign currency transactions and balances

a. Initial recognition

Foreign currency transactions are recorded in the functional currency, i.e. USD, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

Starfish Associates, LLC

Notes forming part of financial statements

b. Conversion

Foreign currency monetary items are reported using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates at the date when the values were determined.

c. Exchange differences

Exchange differences arising on conversion / settlement of foreign currency monetary items and on foreign currency liabilities relating to Property, Plant and Equipment acquisition are recognized as income or expenses in the year in which they arise.

d. Forward exchange contracts not intended for trading or speculation purposes, classified as derivative financial instruments

As per the accounting principles laid down in Ind AS 109 – “Financial Instruments” relating to cash flow hedges, derivative financial instruments which qualify for cash flow hedge accounting are fair valued at balance sheet date and the effective portion of the resultant loss / (gain) is debited / (credited) to the hedge reserve under other comprehensive income and the ineffective portion is recognized to the statement of profit and loss. Derivative financial instruments are carried as forward contract receivable when the fair value is positive and as forward contract payable when the fair value is negative.

Changes in the fair value of derivative instruments that do not qualify for hedge accounting are recognized in the statement of profit and loss as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, or terminated, or exercised, or no longer qualifies for hedge accounting. Any cumulative gain or loss on the hedging instrument recognized in hedge reserve under other comprehensive income is transferred to the statement of profit and loss when the forecasted transaction occurs or affects profit or loss or when a hedged transaction is no longer expected to occur.

ii) Translation of foreign operations

The Company presents the financial statements in INR which is the functional currency of the Company.

The assets and liabilities of a foreign operation are translated into the reporting currency (INR) at the exchange rate prevailing at the reporting date.

l) Income taxes

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the US tax laws. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the statement of profit and loss.

Deferred income taxes reflect the impact of temporary differences between tax base of assets and liabilities and their carrying amounts. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences, except deferred tax liability arising from initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, affects neither accounting nor taxable profit/ loss at the time of transaction. Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses, except deferred tax assets arising from initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, affects neither accounting nor taxable profit/ loss at the time of transaction. Deferred tax assets are recognized only to the extent that sufficient future taxable income will be available against which such deferred tax assets can be realized.

Starfish Associates, LLC

Notes forming part of financial statements

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available against which such deferred tax assets can be realized.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the same taxable entity and the same taxation authority.

Deferred tax relating to items recognized outside the statement of profit and loss is recognized in co-relation to the underlying transaction either in other comprehensive income or directly in equity.

m) Cash and cash equivalents

Cash and cash equivalents in the cash flow statement comprise cash at bank and in hand, bank deposits and short-term investments with an original maturity of three months or less.

n) Earnings per share (EPS)

Basic earnings per share are calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares), if any occurred during the reporting period, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit for the period attributable to the equity shareholders and the weighted average number of equity shares outstanding during the period, are adjusted for the effects of all dilutive potential equity shares.

The number of shares and potential dilutive equity shares are adjusted retrospectively for all periods presented for any bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.

o) Provisions

A provision is recognized when the Company has a present obligation as a result of past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are determined based on the best estimate required to settle the obligation at the reporting date. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

p) Contingent liabilities

A contingent liability is a possible obligation that arises from past event whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The company does not recognize a contingent liability but discloses its existence in the financial statements.

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Starfish Associates, LLC

Notes forming part of financial statements

5.1 Property, Plant and Equipment

(In ₹'000)

	Computers	Furniture & Fixtures	Plant and equipment	Total
Gross block				
As at August 1, 2024				
Opening Balance	-	-	-	-
Additions	-	-	-	-
Additions on account of acquisition	17,480.06	3,161.25	4,216.14	24,857.45
- Exchange differences	349.95	63.29	84.40	497.64
As at March 31, 2025	17,830.01	3,224.54	4,300.54	25,355.09
Depreciation and amortization				
As at August 1, 2024				
Opening Balance	-	-	-	-
Charge for the period	-	-	-	-
Additions on account of acquisition	17,480.06	3,161.25	4,216.14	24,857.45
- Exchange differences	349.95	63.29	84.40	497.64
As at March 31, 2025	17,830.01	3,224.54	4,300.54	25,355.09
Net block				
As at March 31, 2025	-	-	-	-

5.2 Depreciation and amortization

(In ₹'000)

	For the period ended March 31, 2025
Property, Plant and Equipment	-
	-

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Starfish Associates, LLC**Notes forming part of financial statements****6. Other Non-current financial assets**

	As at March 31, 2025 (In ₹'000)
Security Deposits	-
	-

7. Deferred Tax Assets (Net)

	As at March 31, 2025 (In ₹'000)
Deferred Tax Assets	
On carried forward losses	-
On provision for long service awards	-
	-

8. Trade receivables

	As at March 31, 2025 (In ₹'000)
Unsecured, considered good (Refer note no. 23)	138,568.25
Unsecured, considered doubtful	-
	138,568.25
Less : Provision for doubtful receivables	-
	138,568.25

Trade receivables Ageing Schedule

	Current but not due	Outstanding for following periods from due date of payment Less than 6 months – Months	1 year	1-2 years	2-3 years	More than 3 years	Total
Undisputed Trade Receivables – considered good	123,824.33	14,743.92	-	-	-	-	138,568.25
Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
Undisputed Trade receivable – credit impaired	-	-	-	-	-	-	-
Disputed Trade receivables - considered good	-	-	-	-	-	-	-
Disputed Trade receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
Disputed Trade receivables – credit impaired	-	-	-	-	-	-	-
As at March 31, 2025	123,824.33	14,743.92	-	-	-	-	138,568.25

9. Cash and cash equivalents

	As at March 31, 2025 (In ₹'000)
Cash and cash equivalents as presented in cash flow statement	
Balances with banks	183,267.76
	183,267.76

10. Other current financial assets

	As at March 31, 2025 (In ₹'000)
Unbilled revenue	8,846.62
Security Deposits	1,238.69
	10,085.31

11. Other current assets

	As at March 31, 2025 (In ₹'000)
Advances recoverable in cash or kind	-
	-

Starfish Associates, LLC**Notes forming part of financial statements****12. Trade payables**

	As at March 31, 2025 (In ₹'000)
Trade payables for goods and services (Refer note no. 23)	204,308.57
	204,308.57

Trade payables Ageing Schedule

	Current but not due	Outstanding for following periods from due date of payment				Total
		Less than 1 year	1-2 years	2-3 years	More than 3 years	
Total outstanding dues of micro enterprises and small enterprises	-	-	-	-	-	-
Total outstanding dues of creditors other than micro enterprises and small enterprises	204,308.57	-	-	-	-	204,308.57
Disputed dues of micro enterprises and small	-	-	-	-	-	-
Disputed dues of creditors other than micro enterprises and small enterprises	-	-	-	-	-	-
As at March 31, 2025	204,308.57	-	-	-	-	204,308.57

13. Other current liabilities

	As at March 31, 2025 (In ₹'000)
Unearned revenue	142,720.98
	142,720.98

14. Current Liabilities: Provisions

	As at March 31, 2025 (In ₹'000)
Provision for employee benefits	-
	-

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Starfish Associates, LLC**Notes forming part of financial statements****15. Revenue from operations**

	For the period ended March 31, 2025 (In ₹'000)
Sale of Services (Refer note no. 23)	343,166.04
Sale of products	127,337.20
	470,503.24

The table below presents disaggregated revenues from contracts with customers by offerings, segments, geography and customers' industry type. The Company believes that this disaggregation best depicts how the nature, amount, timing and uncertainty of our revenues and cash flows are affected by industry, market and other economic factors.

For the period ended March 31, 2025

Particulars	For the period ended March 31, 2025 (In ₹'000)
Segment wise disclosure	
Industrial Segments	420,932.38
BFSI	49,570.86
LSHC	-
Total	470,503.24
Geographical disclosure	
India	13,066.13
Canada	49,570.86
North America	407,866.25
Rest of the World	-
Total	470,503.24
Onsite / offshore	
IP Led	295,564.02
Offshore	54,869.56
Onsite	120,069.66
Total	470,503.24

While disclosing the aggregate amount of transaction price yet to be recognised as revenue towards unsatisfied (or partially) satisfied performance obligations, along with the broad time band for the expected time to recognize those revenues, the Company has applied the practical expedient in Ind AS 115. Accordingly, the Company has not disclosed the aggregate transaction price allocated to unsatisfied (or partially satisfied) performance obligations which pertain to contracts where revenue recognised corresponds to the value transferred to customer typically involving time and material, outcome based and event based contracts and also those which pertain to contracts with original expected duration of one year or less.

Changes in contract assets (unbilled revenue) are as follows:

Particulars	For the period ended March 31, 2025
Balance at the beginning of the year	-
Revenue recognised during the year	8,846.62
Invoices raised during the year	-
Translation exchange difference	1,238.69
Balance at the end of the year	10,085.31

Changes in Unearned revenue are as follows:

Particulars	For the period ended March 31, 2025
Balance at the beginning of the year	-
Revenue recognised that was included in the unearned revenue balance at the beginning of the year	-
Increase due to invoicing during the year, not recognised as revenue during the year	142,720.98
Translation exchange difference	-
Balance at the end of the year	142,720.98

16. Other income

	For the period ended March 31, 2025 (In ₹'000)
Interest income	1,677.17
	1,677.17

17. Personnel expenses

	For the period ended March 31, 2025 (In ₹'000)
17.1. Employee benefits expense	
Salaries, wages and bonus	109,790.90
Defined contribution to other funds	8,523.85
Staff welfare and benefits	37,229.55
	155,544.30
17.2 Cost of technical professionals	
Technical professionals - related parties	170,974.54
Technical professionals - others	89,351.91
	260,326.45
	415,870.75

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Starfish Associates, LLC**Notes forming part of financial statements****18. Other expenses**

	For the period ended March 31, 2025 (In ₹'000)
Travelling and conveyance	1,609.48
Electricity expenses	435.86
Communication expenses	628.92
Purchase of software licenses and support expenses	4,995.98
Rent	5,532.66
Rates and taxes	180.15
Professional fees	4,366.70
Repairs and maintenance	
- Others	30.67
Books, memberships, subscriptions	21.80
Foreign exchange loss (net)	44.40
Miscellaneous expenses	294.07
	18,140.69

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Starfish Associates, LLC

Notes forming part of financial statements

19. Ratio Analysis and its elements

Ratio	Numerator	Denominator	March 31, 2025
(a) Current Ratio,	Current Assets	Current Liabilities	0.96
(b) Debt-Equity Ratio,	Debt	Equity	NA
(c) Debt Service Coverage Ratio,	EBITDA	Debt service within a year	NA
(d) Return on Equity Ratio,	Net Profit after tax	Average Equity	(5.05)
(e) Trade Receivables turnover ratio,	Turnover	Average Trade Receivables	6.79
(f) Trade payables turnover ratio,	Trade Payables	Cost of professional + other expenses	0.37
(g) Net capital turnover ratio,	Turnover	Average working capital	(62.28)
(h) Net profit ratio,	Net Profit after tax	Turnover	0.08
(i) Return on Capital employed,	EBITDA	Capital employed	(2.53)

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Starfish Associates, LLC

Notes forming part of financial statements

20. Unhedged foreign currency exposure at the end of the year

Particulars	As at March 31, 2025		
	Amount in FC ('000)	Rate	Amount in INR ('000)
Trade Receivables	CAD 290.00	59.56	17,271.47

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**Starfish Associates,
LLC****Notes forming part of financial statements****21. Financial risk management****Financial risk factors and risk management objectives**

The Company's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The Company's focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The primary market risks to the Company is high dependence on top customers. The liquidity needs are managed by funding from / to the group companies. The Group's Risk Management Committee monitors risks and policies implemented to mitigate risk exposures.

Market risk

(In ₹'000)	
Particulars	As at Mar 31, 2025
Trade receivables (CAD)	17,271.47

Foreign currency sensitivity analysis

For the period ended March 31, 2025, every percentage point depreciation / appreciation in the exchange rate between the USD and foreign currencies, has affected the Company's profit before tax margin (PBT) by approximately 0.45%.

Credit risk

Credit risk refers to the risk of default on its obligation by the counterparty resulting in a financial loss. The maximum exposure to the credit risk at the reporting date is primarily from trade receivables amounting to ₹ 138,568.25 thousand as at March 31, 2025. Trade receivables are typically unsecured and are derived from revenue earned from customers. Credit risk is managed by the Company's Credit Task Force through credit approvals, establishing credit limits and continuously monitoring the recovery status of customers to which the Company grants credit terms in the normal course of business. On account of adoption of Ind AS 109, the Company uses expected credit loss model to assess the impairment loss. The Company uses a provisioning policy approved by the Board of Directors to compute the expected credit loss allowance for trade receivables.

Credit risk is perceived mainly in case of receivables overdue for more than 90 days. The following table gives details of risk concentration in respect of percentage of receivables overdue for more than 90 days:

(In ₹'000)	
Particulars	As at March 31, 2025
Receivables overdue for more than 90 days	-
Total receivables	138,568.25
Overdue for more than 90 days as a % of total receivables	0.0%

Ageing of trade receivables

(In ₹'000)	
Particulars	As at
	March 31, 2024
Within the credit period	123,824.33
1 to 30 days past due	14,743.92
31 to 60 days past due	-
61 to 90 days past due	-
91 to 120 days past due	-
121 and above past due	-
Less: Expected credit loss	-
Net trade receivables	138,568.25

Liquidity risk

The Company's principal sources of liquidity are cash and cash equivalents and the cash flow that is generated from operations. As at March 31, 2025, the Company had a negative working capital of ₹ 15,108.23 thousand including cash and cash equivalents of ₹ 183,267.76 thousand.

The table below provides details regarding the contractual maturities of significant financial liabilities:

(In ₹'000)		
Particulars	As at	
	March 31, 2025	
	Less than 1 year	More than 1 year
Trade payables	204,308.57	-

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Starfish Associates, LLC

Notes forming part of financial statements

22. Income taxes

A reconciliation of the income tax provision to the amount computed by applying the statutory income tax rate to the profit before tax is summarized below:

Particulars	For the year ended March 31, 2025 (In ₹'000)
Profit before tax	38,168.97
Enacted tax rate	0.00%
Computed tax expense at enacted tax rate	-
Tax effect of adjustments to reconcile expected income tax expense to reported income tax expense:	
Short Tax Provision (Net)	-
Others (Net)	-
Income tax expense	-

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Starfish Associates, LLC

Notes forming part of financial statements

23. Related Party Disclosures**a. Names of related parties and their related party relationships****Holding Company**

Persistent Systems Inc.

Ultimate Holding Company

Persistent Systems Limited

b. Related party transactions

(Amount in ₹ '000)

Particulars	Name of Related Party	Relation with the company	For the period ended
			31-Mar-25
Sale of service	Persistent Systems Limited	Ultimate Holding Company	13,066.13
Cost of technical professional	Persistent Systems Limited	Ultimate Holding Company	107,276.35
Cost of technical professional	Persistent Systems, Inc.	Holding Company	63,698.19

c. Balances outstanding

(Amount in ₹ '000)

Particulars	Name of Related Party	Relation with the company	As at
			31-Mar-25
Share capital	Persistent Systems Inc.	Holding Company	2,230.86
Trade payables	Persistent Systems Limited	Ultimate Holding Company	106,435.79
Trade payables	Persistent Systems, Inc.	Holding Company	62,893.35
Trade receivables	Persistent Systems Limited	Ultimate Holding Company	12,867.15

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Starfish Associates, LLC

Notes forming part of financial statements

24. Starfish Associates, LLC, USA has become a wholly owned subsidiary of Persistent Systems Inc. effective from August 1, 2024, upon completion of the necessary customary closing conditions.
Post acquisition Persistent Systems USA is 100% owner of equity interest amounting to USD 26,658.68.
25. **Contingent liabilities**
The Company does not have any contingent liability as at March 31, 2025.
26. **Capital commitments**
The estimated amount of contracts remaining to be executed on Capital account and not provided for, net of advances is ₹ Nil.
27. The financial statements are presented in ₹ '000.
28. Being first year of operations, the information for comparatives periods is not presented in the financial statements.
29. The Company is considered as going concern in spite of its negative net worth based on assurance of continued financial support and assistance from ultimate parent company and other measures.
30. The entity Starfish Associates LLC being in the form of LLC, the tax liability is borne by its member which is Persistent System Inc (PSI). Therefore, the tax provision is accounted in the books of PSI.

As per our report of even date

For JOSHI APTE & CO.
Firm registration no. 104370W
Chartered Accountants

For and on behalf of the Board of Directors of
Starfish Associates, LLC

per Tejashree Joshi
Partner
Membership No.139807

Place: India
Date: April 21, 2025


Sandeep Kalra (Apr 21, 2025 07:07 PDT)
Sandeep Kalra
Manager-CEO

Place: USA
Date: April 21, 2025


Tom Klein (Apr 21, 2025 08:57 PDT)
Thomas Klein
Manager

Place: USA
Date: April 21, 2025