



Netskope SASE Implementation and Managed Services Offering



Every organization today is navigating an environment where users, applications and data have all become highly distributed. Traditional perimeter security is no longer enough — and adopting Secure Access Service Edge (SASE) is no longer optional but foundational.

This is where Persistent, with its deep engineering heritage and global delivery excellence, partners with Netskope, the industry leader in modern cloud security. Together, they bring a trusted, programmatic and practitioner-led model for implementing and managing a complete SASE ecosystem.

Why This Offering — Solving Today’s Security and Operational Challenges

The Persistent–Netskope joint offering exists to solve a real and immediate business problem: Organizations adopt SASE but struggle to operationalize, optimize and scale it.

Persistent brings differentiated strengths to close this gap.



Joint GTM and thought leadership programs ensure customers benefit from the combined strategic vision of both companies.



A practitioner-led model ensures real-world implementation aligned with industry best practices.



100+ Netskope certifications across Admin, Integrator and Architect levels assure customers of deep product and deployment expertise.



Multivendor security ecosystem expertise means customers can integrate SASE seamlessly with identity, endpoint, SIEM / SOAR and cloud systems.

In short, this offering ensures faster deployment, optimized configurations and continuous operational maturity, something most organizations struggle to achieve alone.

Key Use Cases — Real-World Scenarios This Offering Solves

This SASE Implementation and Managed Services offering addresses critical customer needs, including:



End-to-End SASE Deployment

Implementing Netskope's portfolio: NextGen SWG, CASB, ZTNA, DLP, Threat Protection, Firewall, Private Access and more-supported by Persistent's implementation expertise across all Netskope offerings.



Security Maturity and Posture Enhancement

Using SASE health checks, Zero Trust maturity assessments and roadmap to True Zero Trust, organizations can align with industry best practices and eliminate risky configurations.



Managed Operations and Continuous Monitoring

24/7 global support, hypercare and managed services ensure seamless day-to-day administration, incident handling, tuning and optimization.



Third-party Integrations and Automation

Through assets, accelerators, playbooks, SOPs and third-party integration capabilities, Persistent accelerates automation and reduces operational overhead.



Strategic Advisory and Architecture Governance

Persistent's senior architects work with customers to ensure architecture alignment, policy design, segmentation strategy and Zero Trust evolution.

Outcomes and Business Benefits — What Customers Gain

With this combined offering, organizations unlock tangible business value.



Stronger Security Posture

Misconfigurations are eliminated, SSE / ZTNA best practices enforced and posture continuously improved.



A Future-Ready Zero Trust Architecture

With phase-wise roadmaps, integrations and ongoing maturity assessments, organizations always stay ahead of evolving security challenges.



Faster Time to Value

Accelerated deployments through certified experts and ready to-use accelerators.



Higher Platform Utilization and ROI

Customers achieve enhanced product utilization, maximizing Netskope SKUs purchased and reducing redundant tools.



Reduced Operational Load

Persistent's practitioner-led managed services reduce internal team dependency and improve SLA adherence.

Your Next Step in the SASE Journey

If your organization is ready to:

- Modernize secure access for users, applications and data
- Enhance operational maturity
- Unlock measurable security and business value
- Adopt SASE confidently

Then the Persistent + Netskope SASE Implementation and Managed Services Offering is your ideal partner framework.

Let's collaborate to build a secure, scalable, Zero Trust aligned future for your enterprise.

About Persistent

Persistent Systems (BSE: 533179 and NSE: PERSISTENT) is a global services and solutions company delivering AI-led, platform-driven Digital Engineering and Enterprise Modernization to businesses across industries. With over 27,500 employees located in 21 countries, the Company is committed to innovation and client success. Persistent offers a comprehensive suite of services, including software engineering, product development, data and analytics, CX transformation, cloud computing, and intelligent automation. The Company is part of the MSCI India Index and is included in key indices of the National Stock Exchange of India, including the Nifty Midcap 50, Nifty IT, and Nifty MidCap Liquid 15, as well as several on the BSE such as the S&P BSE 100 and S&P BSE SENSEX Next 50. Persistent is also a constituent of the Dow Jones Best-in-Class World Index. The Company has achieved carbon neutrality, reinforcing its commitment to sustainability and responsible business practices. Persistent has also been named one of America's Greatest Workplaces for Inclusion & Diversity 2025 by Newsweek and Plant A Insights Group. As a participant of the United Nations Global Compact, the Company is committed to aligning strategies and operations with universal principles on human rights, labor, environment, and anti-corruption, as well as take actions that advance societal goals. With 468% growth in brand value since 2020, Persistent is the fastest-growing IT services brand in 'Brand Finance India 100' 2025 Report.

USA

Persistent Systems, Inc.
2055 Laurelwood Road, Suite 210
Santa Clara, CA 95054
Tel: +1 (408) 216 7010
Fax: +1 (408) 451 9177
Email: info@persistent.com

India

Persistent Systems Limited
Bhageerath, 402
Senapati Bapat Road
Pune 411016
Tel: +91 (20) 6703 0000
Fax: +91 (20) 6703 0008

