

OFFERING 03 / 06

Application Onboarding Factory

Onboard hundreds of applications into SailPoint governance — predictably, in monthly waves, at a known price.

THE CHALLENGE

Most enterprises that license an identity governance platform govern only a fraction of their applications. The rest wait in a backlog, onboarded one at a time and priced as open-ended effort, until an audit finding, a breach or an acquisition forces the issue.

YOU NEED THIS IF

- › SailPoint is licensed but application coverage is low or has stalled
- › Audit findings on ungoverned applications or orphaned accounts
- › M&A, divestitures or carve-outs bring in new application estates

THE JOINT SOLUTION

Persistent's onboarding factory turns application onboarding into a repeatable production line. Applications are rationalized and tiered by complexity and business criticality, then onboarded by global delivery pods using reusable connector, workflow and certification patterns on SailPoint Atlas — in predictable monthly waves, priced per application by tier.

SailPoint brings

- SailPoint Atlas unified connectivity, including disconnected applications
- SailPoint Human Fabric access requests, provisioning and certifications
- Atlas workflows with versioning and execution history
- IdentityIQ 9.0 for on-premises application estates

Persistent brings

- Application intake, rationalization and complexity tiering
- Reusable pattern library — connectors, workflows, certification templates
- Global onboarding pods with a monthly wave plan
- Per-application, tier-based commercial model
- Coverage dashboards and governance reporting

HOW IT WORKS

1 Intake

Inventory and rationalize applications; capture owners and access models.

2 Tier

Classify by complexity and criticality; set the price and wave plan.

3 Onboard

Pods onboard applications in monthly waves using proven patterns.

4 Sustain

Hand over to operations and keep coverage growing.

BUSINESS OUTCOMES

- ✓ A governed application estate that grows every month
- ✓ Predictable cost and throughput instead of open-ended effort
- ✓ Faster closure of audit findings
- ✓ A clear path into managed identity operations

IDEAL FOR

Large enterprises with 100+ applications outside governance

Life sciences, healthcare and financial services with heavy audit demands

Organizations integrating acquisitions

Start with an Identity Posture Assessment

Talk to Persistent's SailPoint specialists about this offering.

info@persistent.com →