

Persistent

Receipt: LS-70K-2024

A MILLION-SKU LIFE SCIENCES GIANT

GenAI Product-matching Copilot

Matches in Seconds, Not Searches

Query Success:
20% → 70%

Search Effort Cut:
85%

Billion Dollar RECEIPT
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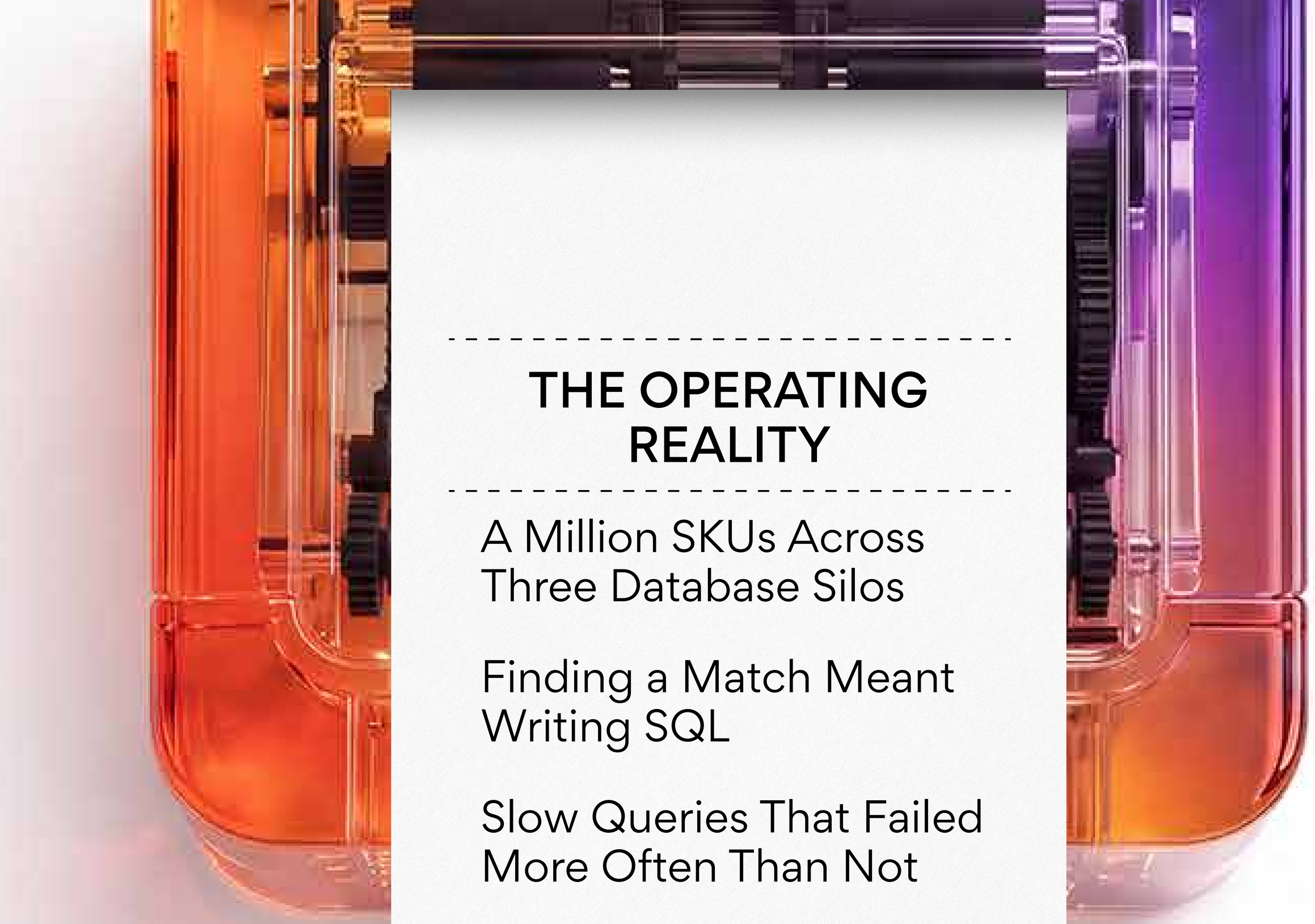

THE OPERATING REALITY

A Million SKUs Across Three Database Silos

Finding a Match Meant Writing SQL

Slow Queries That Failed More Often Than Not

Every Stall Cost a Sale and Trust

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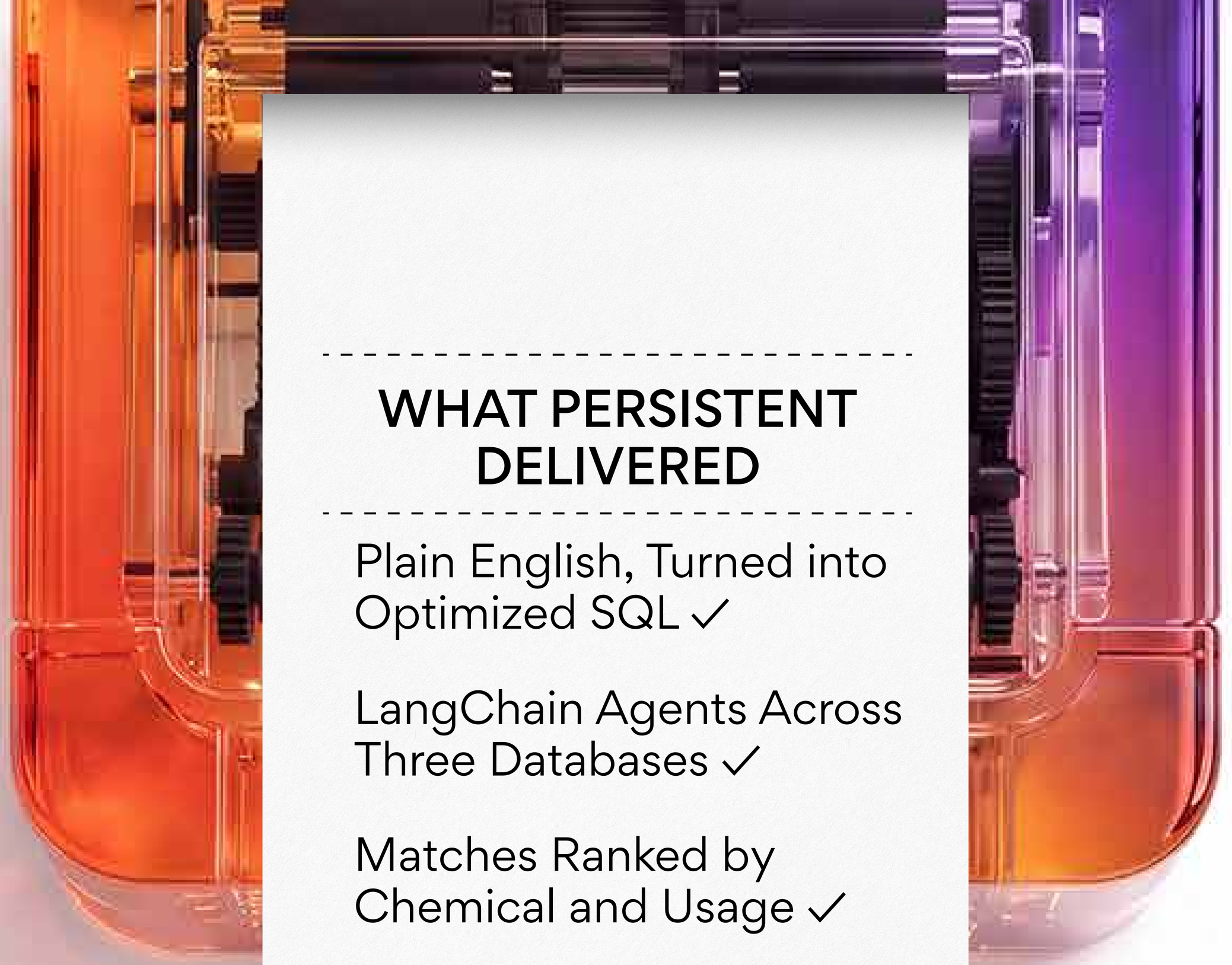

WHAT PERSISTENT DELIVERED

Plain English, Turned into Optimized SQL ✓

LangChain Agents Across Three Databases ✓

Matches Ranked by Chemical and Usage ✓

Traceable SQL, Human-in-the-loop ✓

GenAI Search, Engineered for Life Sciences

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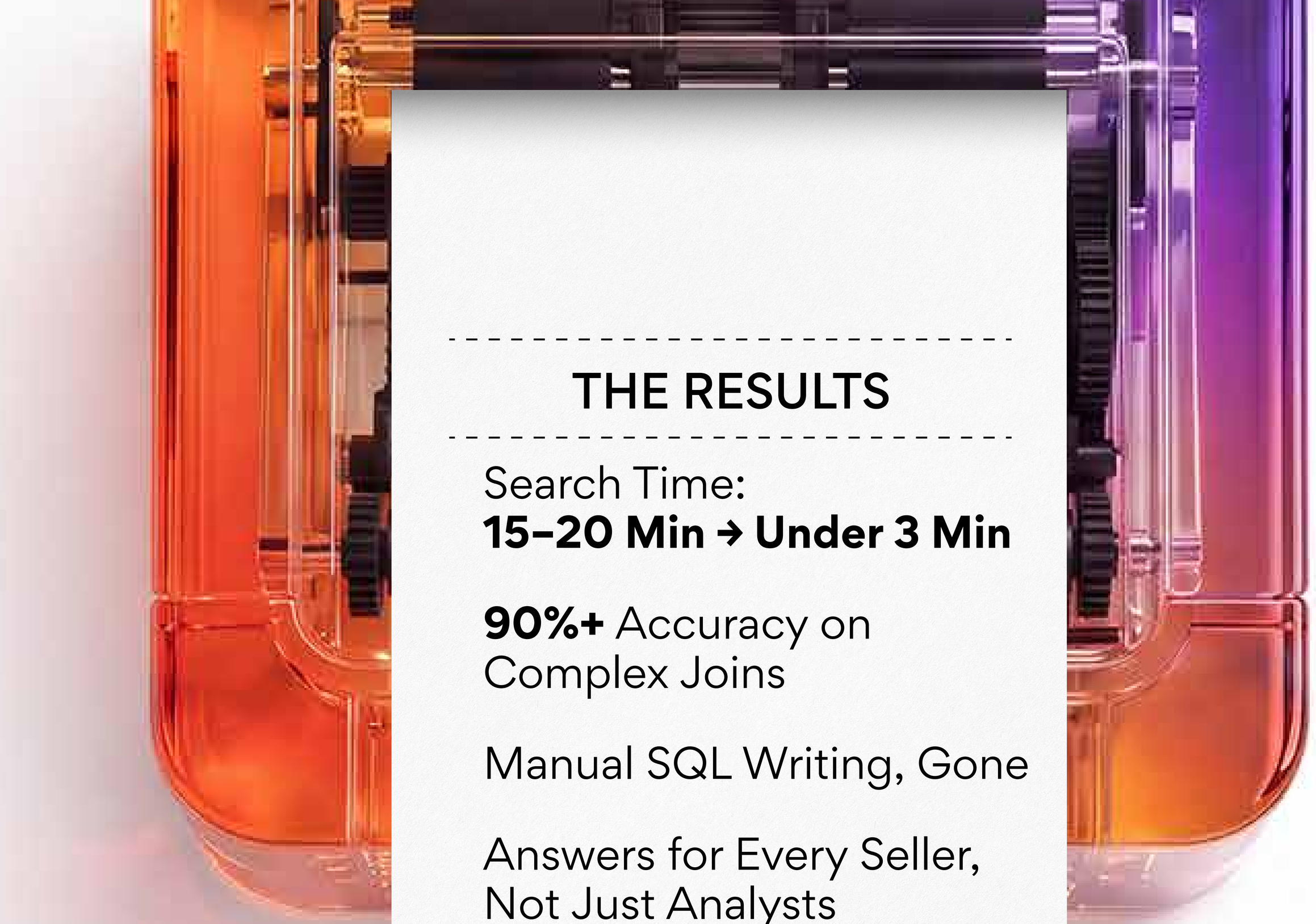

THE RESULTS

Search Time:
15–20 Min → Under 3 Min

90%+ Accuracy on
Complex Joins

Manual SQL Writing, Gone

Answers for Every Seller,
Not Just Analysts

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THE BUSINESS IMPACT

Dormant Data, Now Driving Live Revenue

Every Rep Sells Like a Catalogue Expert

Faster Matches Fuel Cross-sell

Responsiveness That Wins Customer Trust

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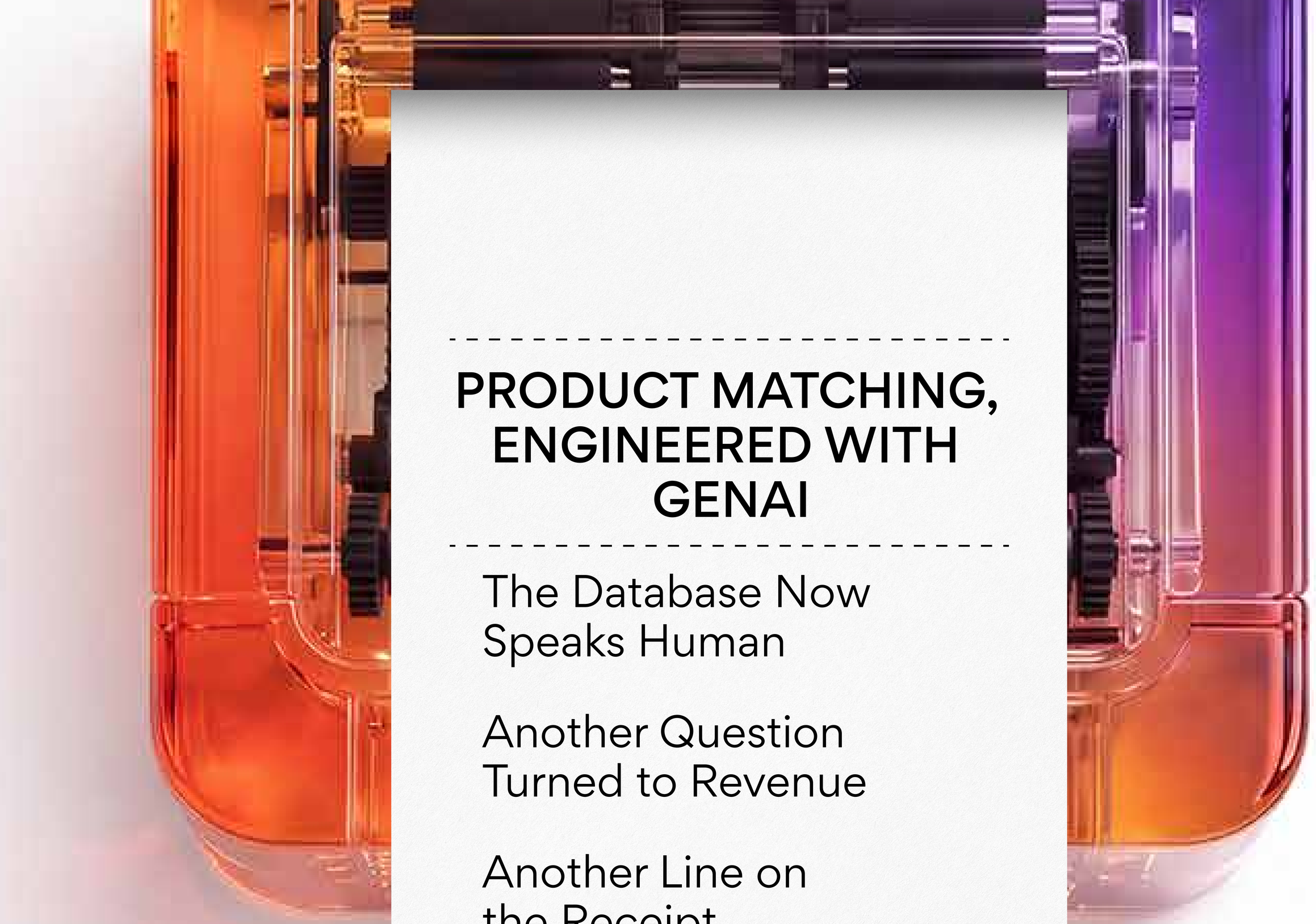

PRODUCT MATCHING, ENGINEERED WITH GENAI

The Database Now Speaks Human

Another Question Turned to Revenue

Another Line on the Receipt

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Digital Engineering.
Compounded.

We Kept the
Receipts.

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